

Novel incretins: tirzepatide

surpassing standards in diabetes care



Target achievement in type 2 diabetes

Unmet needs



Glycaemic control

~30-60% of people with diabetes are not at target HbA_{1c}

Hypoglycaemic events are a **barrier** to achieving target HbA_{1c}

Fear of hypo can also lead to some patients skipping medication

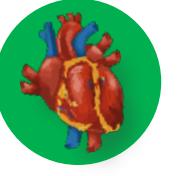


Weight

65-80% of subjects are overweight or obese

a 5-10% weight loss contributes to CV risk reduction

Patients often worry about **weight gain**, and this can lead to them skipping injections or reducing their dose



Cardiovascular risk factors

~50% reach BP targets
~60% for lipid targets

CVD disease accounts for 60-80% of total mortality



Complexity

avoid complex insulin regimens
improve therapy adherence and persistence

- Fang M et al. NEJM 2021; 384: 2219-2228.
Mauricio D et al. Diabetes Obes Metab. 2017; 19(8): 1155-1164
Pedersen Bjergaard U et al. Diabetes Res Clin Pract. 2014;106(Suppl. 1):S104-106
Russell-Jones D, Khan R. Diabetes Obes Metab. 2007;9(6):799-812
Carver C. Diabetes Educ. 2006;32(6):910-7
Khunti, Ceriello, Cos, De Block. Diab Res Clin Pract 2018; 137; 137-148
Giugliano et al. Diabetes Care 2011;34:510-17
Peyrot et al. Diabet Med 2012;29:682-9
Hex et al. Diabet Med 2012;29:855-62

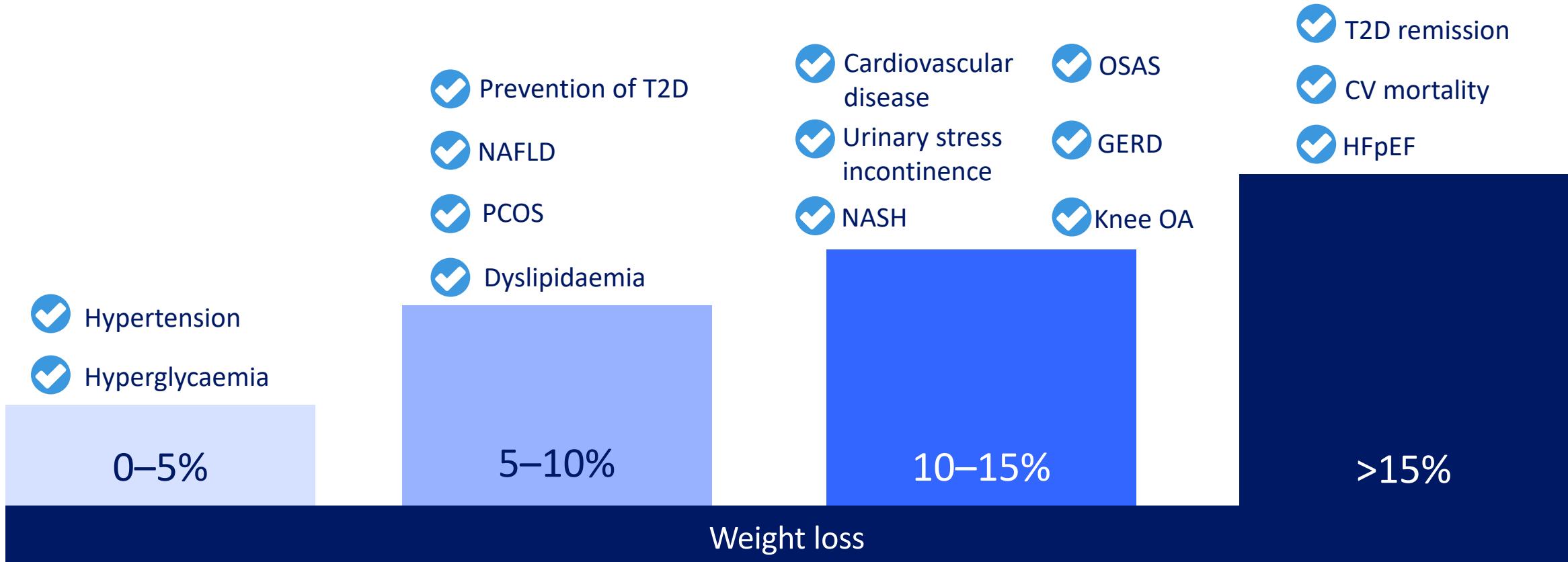
HbA1c and body weight target achievement

	HbA1c ^{1,4}	Body weight ¹⁻⁹	
		≥5% loss	≥10% loss
• Liraglutide (1.2 mg or 1.8 mg)	43–51%	18%	4%
• Exenatide extended release (2.0 mg)	63%	17%	4%
• Dulaglutide (0.75 mg or 1.5 mg)	62–63%	23–30%	3–8%
• Semaglutide (1.0 mg)	72–79%	45–66%	13–27%

HbA1c = glycated haemoglobin.

¹Sorli C, et al. *Lancet Diabetes Endocrinol.* 2017;5(4):251–260; ²Ahrén B, et al. *Lancet Diabetes Endocrinol.* 2017;5(5):341–354; ³Ahmann AJ, et al. *Diabetes Care.* 2018;41(2):258–266; ⁴Pratley RE, et al. *Lancet Diabetes Endocrinol.* 2018;6(4):275–286; ⁵Lingvay I, et al. *Lancet Diabetes Endocrinol.* 2019;7(11):834–844; ⁶Zinman B, et al. *Lancet Diabetes Endocrinol.* 2017;7(5):356–367; ⁷Capehorn MS, et al. *Diabetes Metab.* 2020;46(2):100–109; ⁸Aroda VR, et al. *Lancet Diabetes Endocrinol.* 2017;5(5):355–366; ⁹Rodbard HW, et al. *J Clin Endocrinol Metab.* 2018;103(6):2291–2301.

Benefits of weight loss



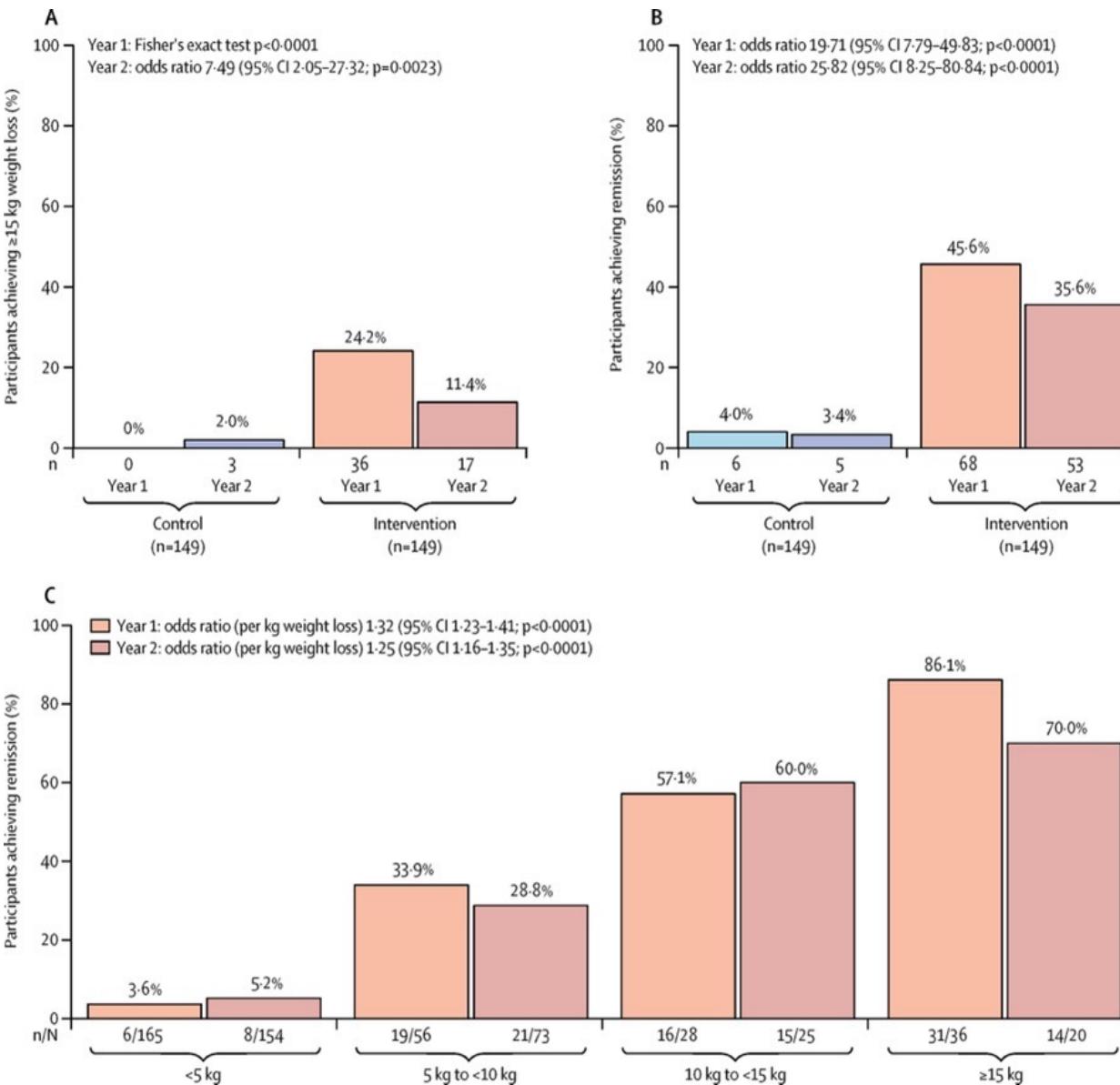
CV, cardiovascular; GERD, gastro-oesophageal reflux disease; HFpEF, heart failure with preserved ejection fraction; NAFLD, non-alcoholic fatty liver disease;

NASH, non-alcoholic steatohepatitis; OSAS, obstructive sleep apnoea syndrome; PCOS, polycystic ovary syndrome; TG, triglycerides.

Garvey WT et al. Endocr Pract 2016;22(Suppl. 3):1–203; Look AHEAD Research Group. Lancet Diabetes Endocrinol 2016;4:913–21; Lean ME et al. Lancet 2018;391:541–51;

Benraoune F and Litwin SE. Curr Opin Cardiol 2011;26:555–61; Sundström J et al. Circulation 2017;135:1577–85.

Intensive Structured Weight Management: the DiRect RCT



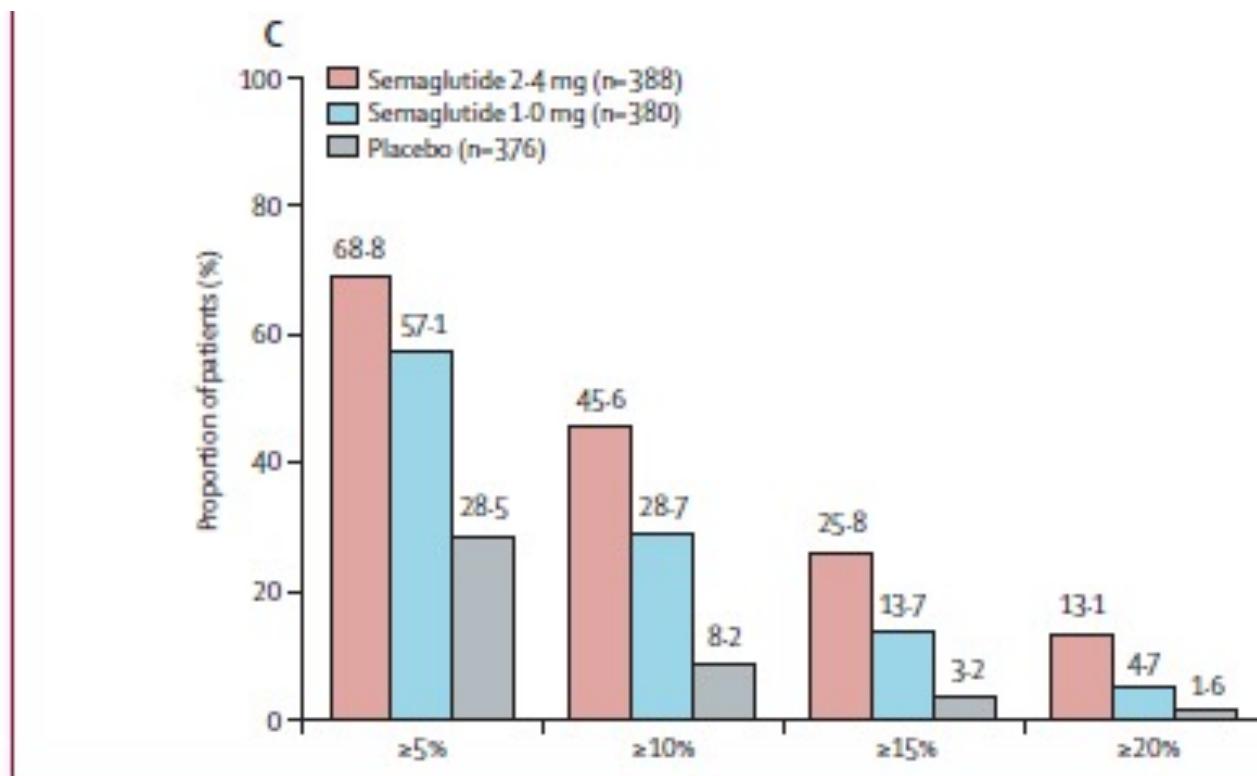
- 10 kg at 2 year follow-up = 64% diabetes remission

Weight Management in Type 2 Diabetes

Semaglutide 2·4 mg once a week in adults with overweight or obesity, and type 2 diabetes (STEP 2): a randomised, double-blind, double-dummy, placebo-controlled, phase 3 trial

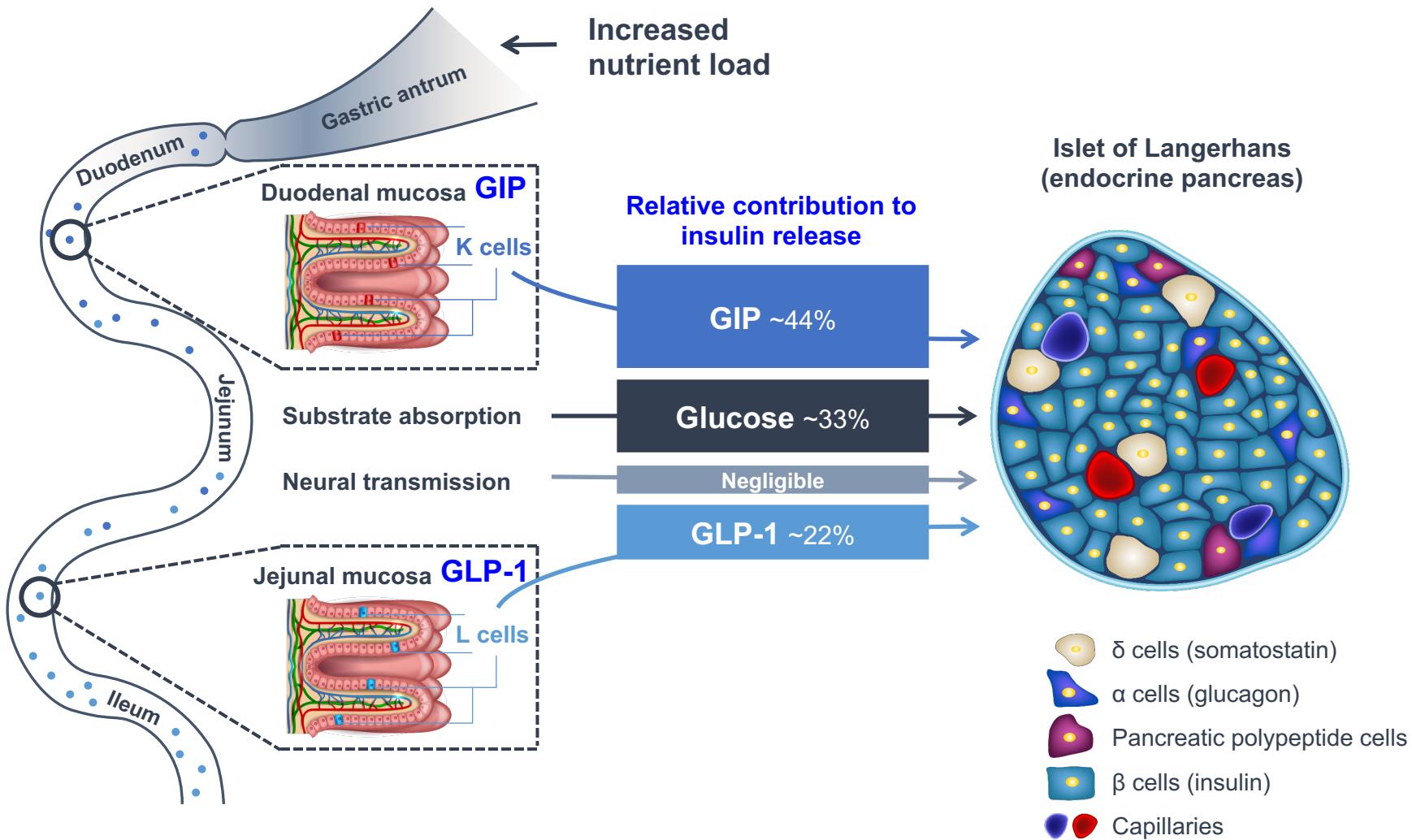


Melanie Davies, Louise Færch, Ole K Jeppesen, Arash Pakseresht, Sue D Pedersen, Leigh Perreault, Julio Rosenstock, Ichiro Shimomura, Adie Viljoen, Thomas A Wadden, Ildiko Lingvay, for the STEP 2 Study Group*



Incretins: recapitulation

The incretin hormones GIP and GLP-1 signal to the pancreas



- Nutrient load in the gut stimulates release of the incretin hormones GIP and GLP-1
- GIP and GLP-1 signal to pancreatic islets to enhance glucose-dependent insulin secretion and subsequent PPG clearance in healthy people

GIP = glucose-dependent insulinotropic polypeptide; GLP-1 = glucagon-like peptide-1; PPG = postprandial glucose.
Nauck MA, Meier JJ. *Diabetes*. 2019;68(5):897–900.

Actions of GLP-1 and GIP

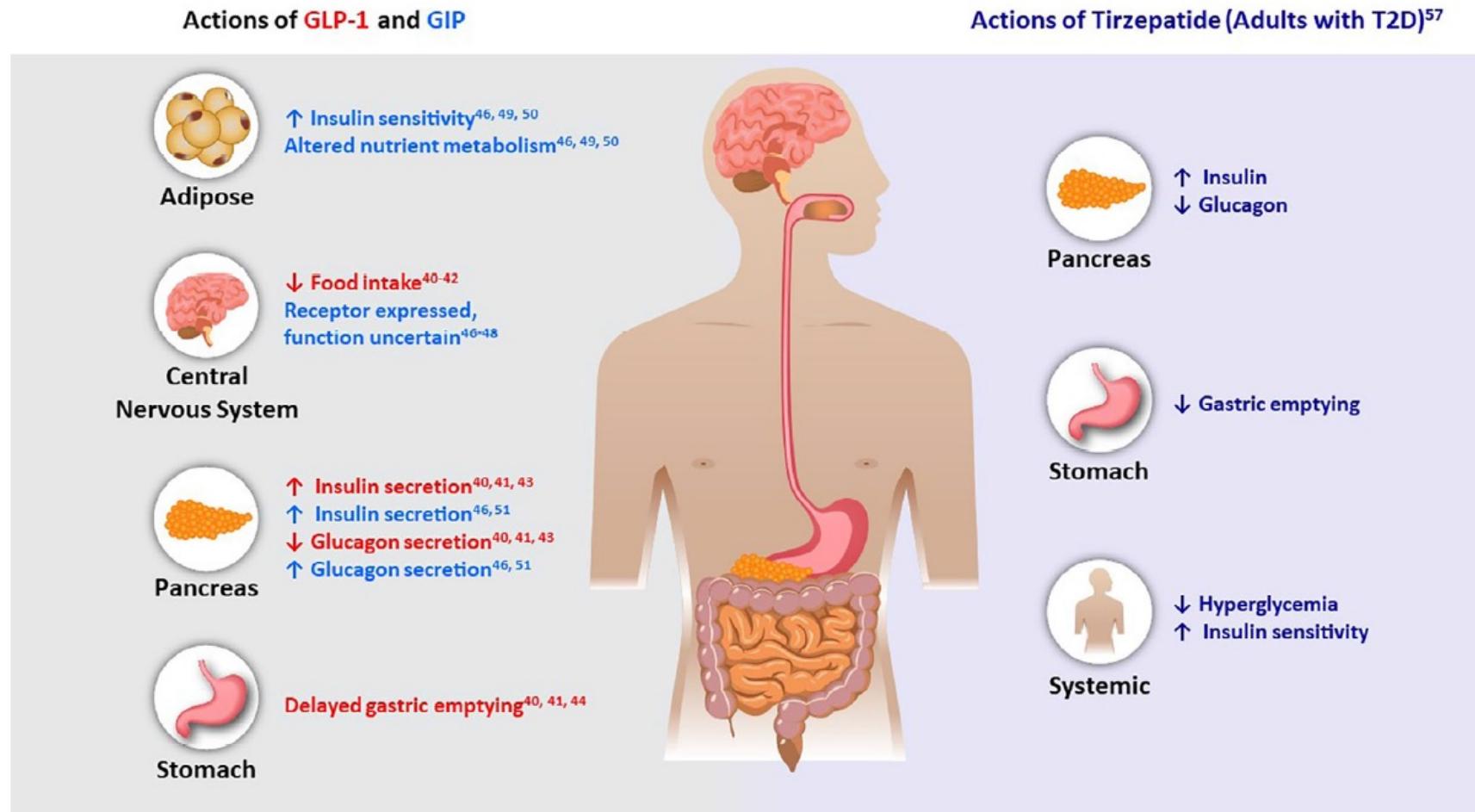
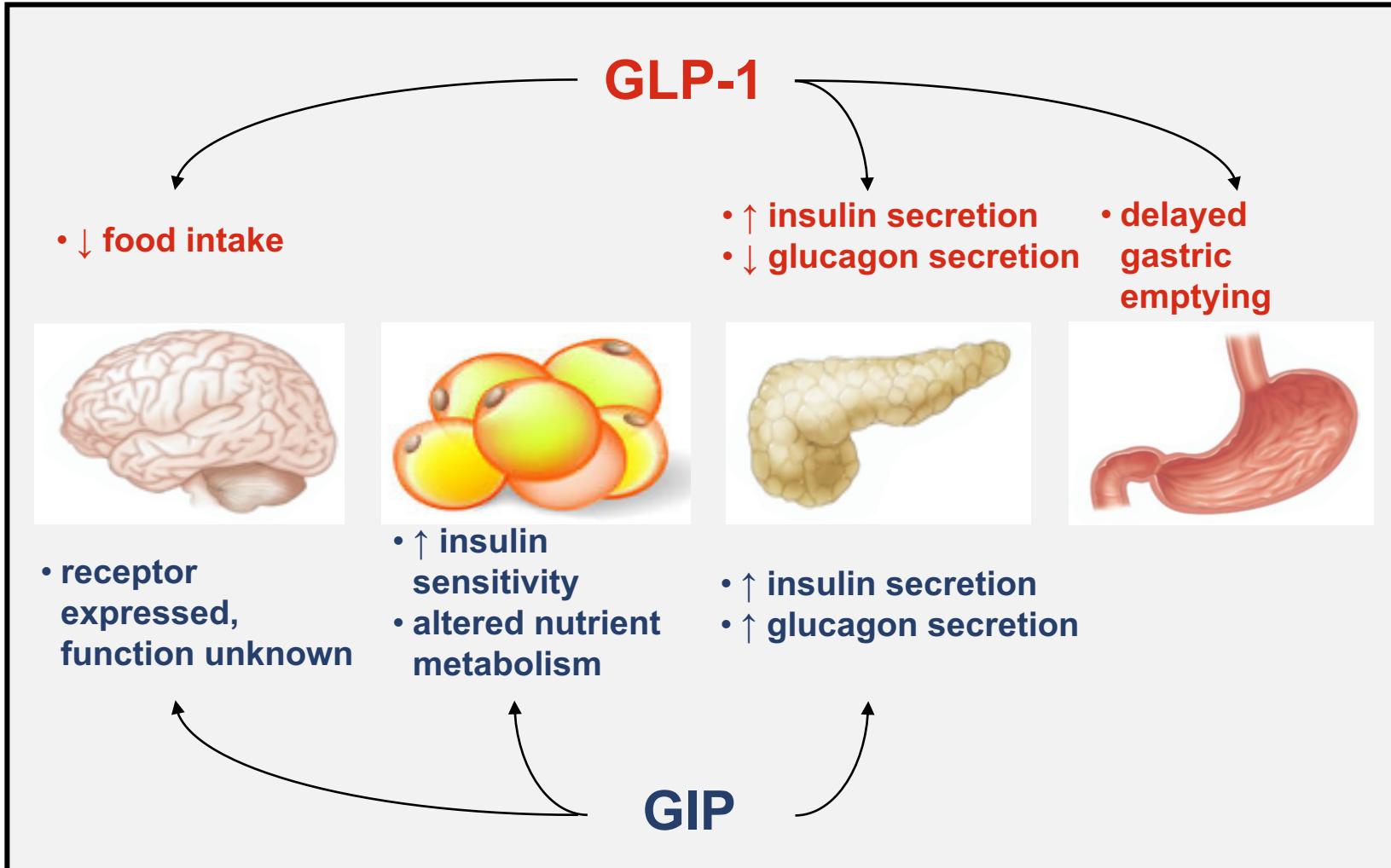


FIGURE 1 Gluco-regulatory actions of GIP and GLP-1 proposed based on preclinical and clinical studies, and actions of tirzepatide in adults with type 2 diabetes. GIP, glucose-dependent insulinotropic polypeptide; GLP-1, glucagon-like peptide-1; T2D, type 2 diabetes

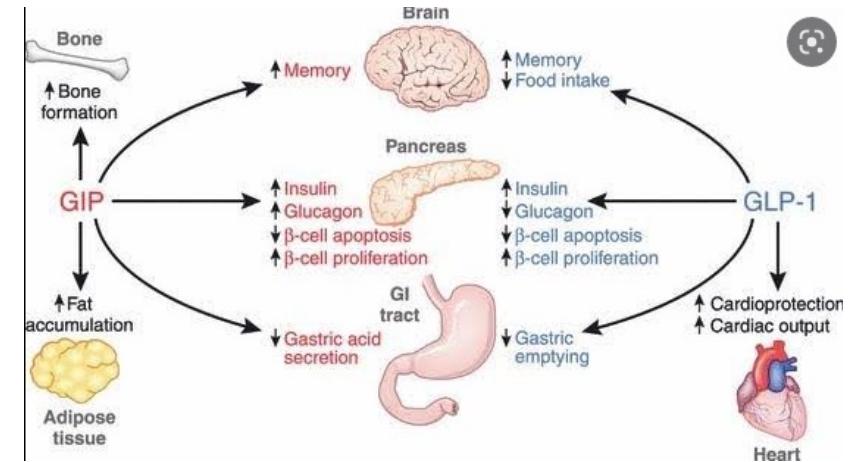
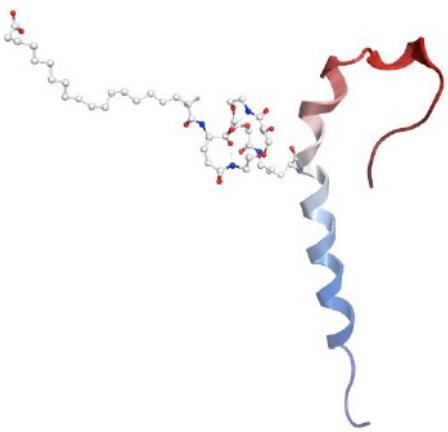
Tirzepatide: a dual GIP and GLP-1 receptor agonist

- GLP-1 has suggested direct actions in CNS, islets, and stomach¹⁻³
- GIP has suggested direct actions in CNS, adipose, and islets¹⁻³
- A **single** molecule GIP/GLP-1 receptor dual agonist may enable **improved** physiology over the sum of its individual agonist components^{2,3}
- Normal postprandial physiology (**GIP plasma levels are 3-5 times higher than GLP-1**) was mimicked while creating the receptor dual agonist^{2,3}



CNS, central nervous system; GIP, glucose-dependent insulinotropic polypeptide; GLP-1, glucagon-like peptide-1

¹Seino Y, et al. *J Diabetes Investig.* 2010;1(1-2):8-23; ²Frias JP, et al. *Lancet.* 2018;391(10160):2180-93; ³Coskun T, et al. *Mol Metab.* 2019;18:3-14

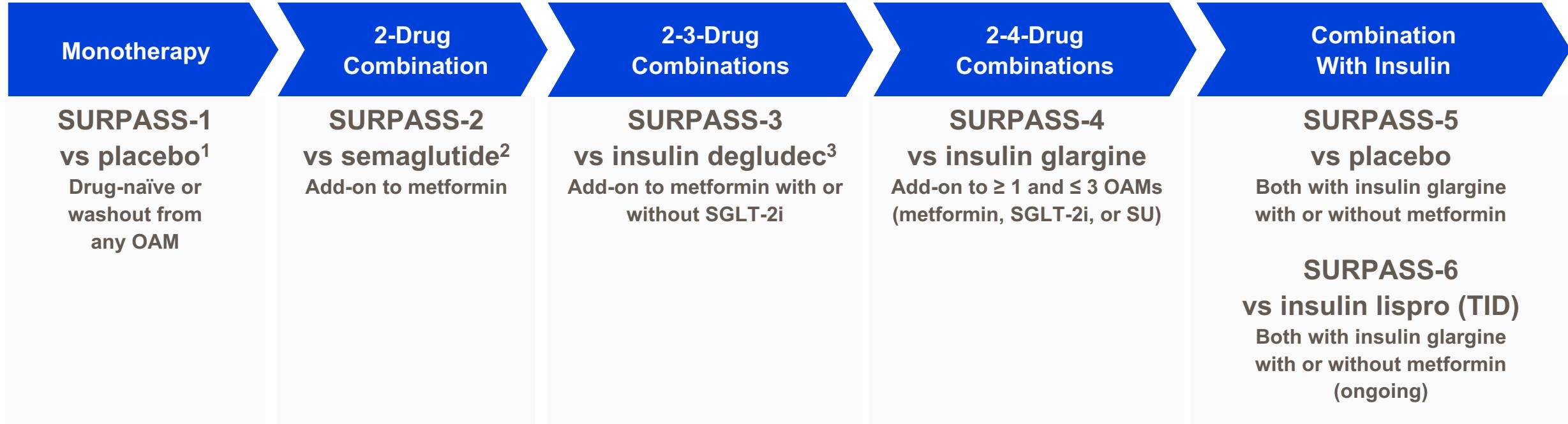


Tirzepatide & SURPASS studies

DE BLOCK Christophe, MD PhD
Endocrinology-Diabetology
Antwerp University Hospital



SURPASS Clinical Trial Program covers a whole spectrum



	SURPASS-1 ¹	SURPASS-2 ²	SURPASS-3 ³	SURPASS-4 ⁴	SURPASS-5 ⁵
Mean T2D duration (yrs)	4.7	8.6	8.4	10.5	13.3
Mean HbA1c (%)	7.94	8.28	8.17	8.52	8.3

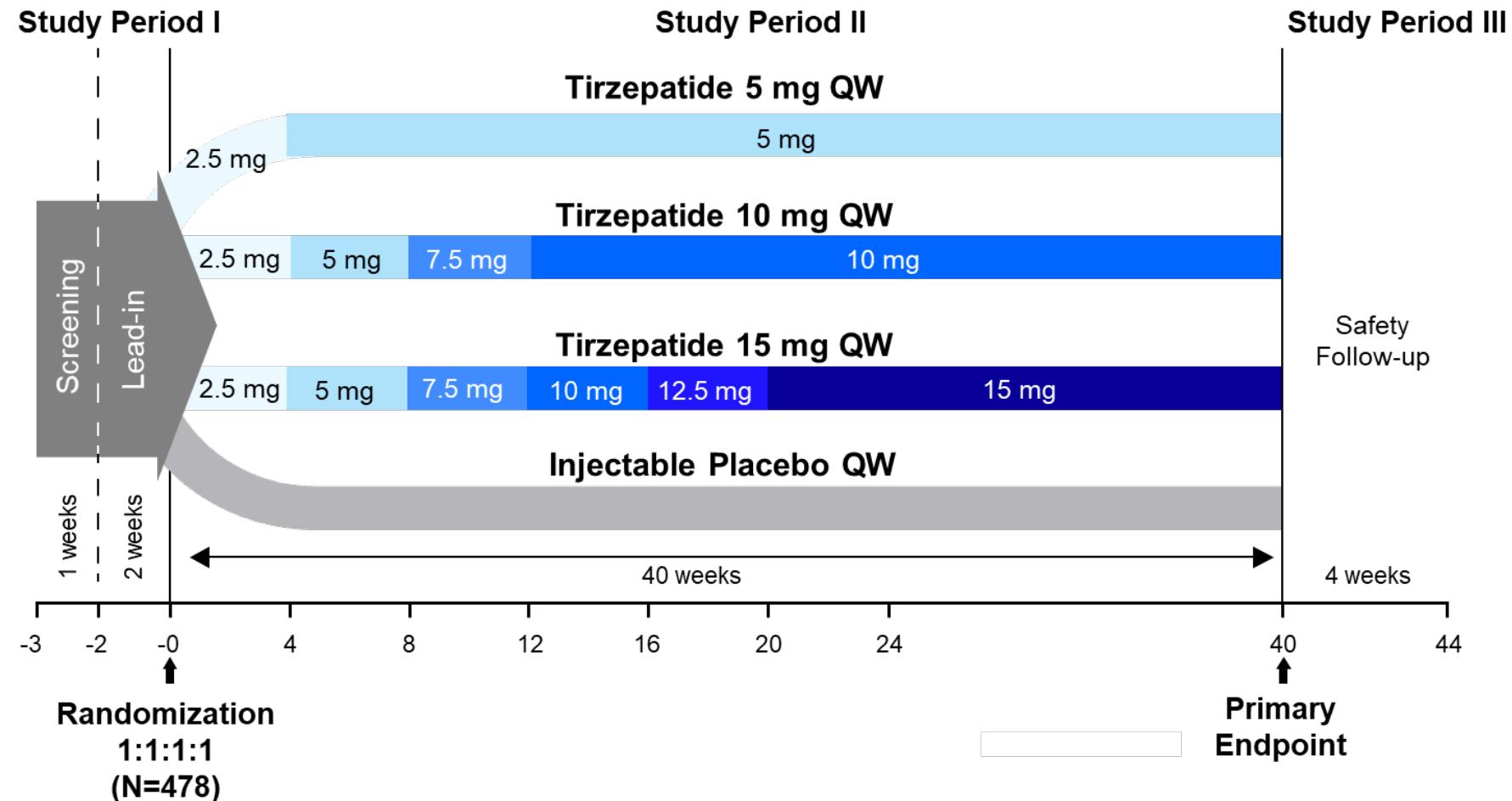
SURPASS-CVOT⁷ H2H comparing TZP vs. dulaglutide, >12,000 participants (ongoing)

- OAM = oral antihyperglycaemic medication; SU = sulphonylurea; TID = thrice daily.
- 1. SURPASS-1. Available at: <https://clinicaltrials.gov/ct2/show/NCT03954834>. Accessed April 2021. 2. SURPASS-2. Available at: <https://clinicaltrials.gov/ct2/show/NCT03987919>. Accessed April 2021. 3. SURPASS-3. Available at: <https://clinicaltrials.gov/ct2/show/NCT03882970>. Accessed April 2021. 4. SURPASS-4. Available at: <https://clinicaltrials.gov/ct2/show/NCT03730662>. Accessed April 2021. 5. SURPASS-5. Available at: <https://clinicaltrials.gov/ct2/show/NCT04039503>. Accessed April 2021. 6. SURPASS-6. Available at: <https://clinicaltrials.gov/ct2/show/NCT04537923>. Accessed April 2021. 7. SURPASS-CVOT. Available at: <https://clinicaltrials.gov/ct2/show/NCT04255433>. Accessed April 2021.

General Study Design

Key inclusion criteria

- T2DM
- HbA1c ≥ 7.0 to $\leq 9.5\%$
- BMI $\geq 23 \text{ kg/m}^2$ stable weight
- Naïve to T2DM injectable therapy^a
- Have not used any oral antihyperglycaemic medication in the 3 months before screening



^aExcept for the use of insulin for treatment of gestational diabetes, or short-term use (≤ 14 days) for acute conditions such as acute illness, hospitalization, or elective surgery.

BMI, body mass index; HbA1c, glycated haemoglobin A1c; QW, once weekly; T2DM, type 2 diabetes mellitus.

Rosenstock J, et al. Lancet. 2021;398(10295): 143–155.

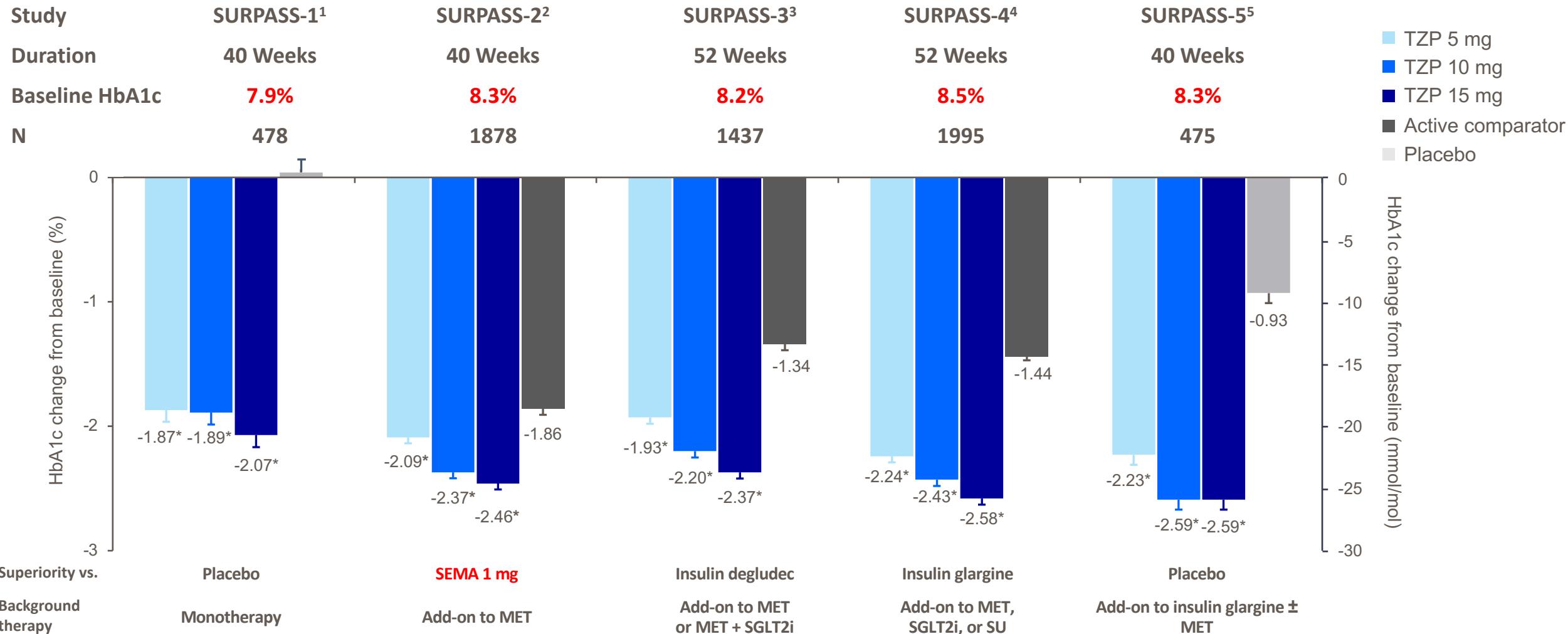
SURPASS Program – Overview of Efficacy Findings

Efficacy Estimand

Treatment difference in the change from baseline to Week 40 for randomized patients, had all patients completed treatment without rescue therapy

HbA1c Change From Baseline to Primary Endpoint

Efficacy Estimand



*P<.001 vs. placebo or active comparator.

Data are LSM (SE). mITT population (efficacy analysis set). MMRM analysis. Data labels are % HbA1c.

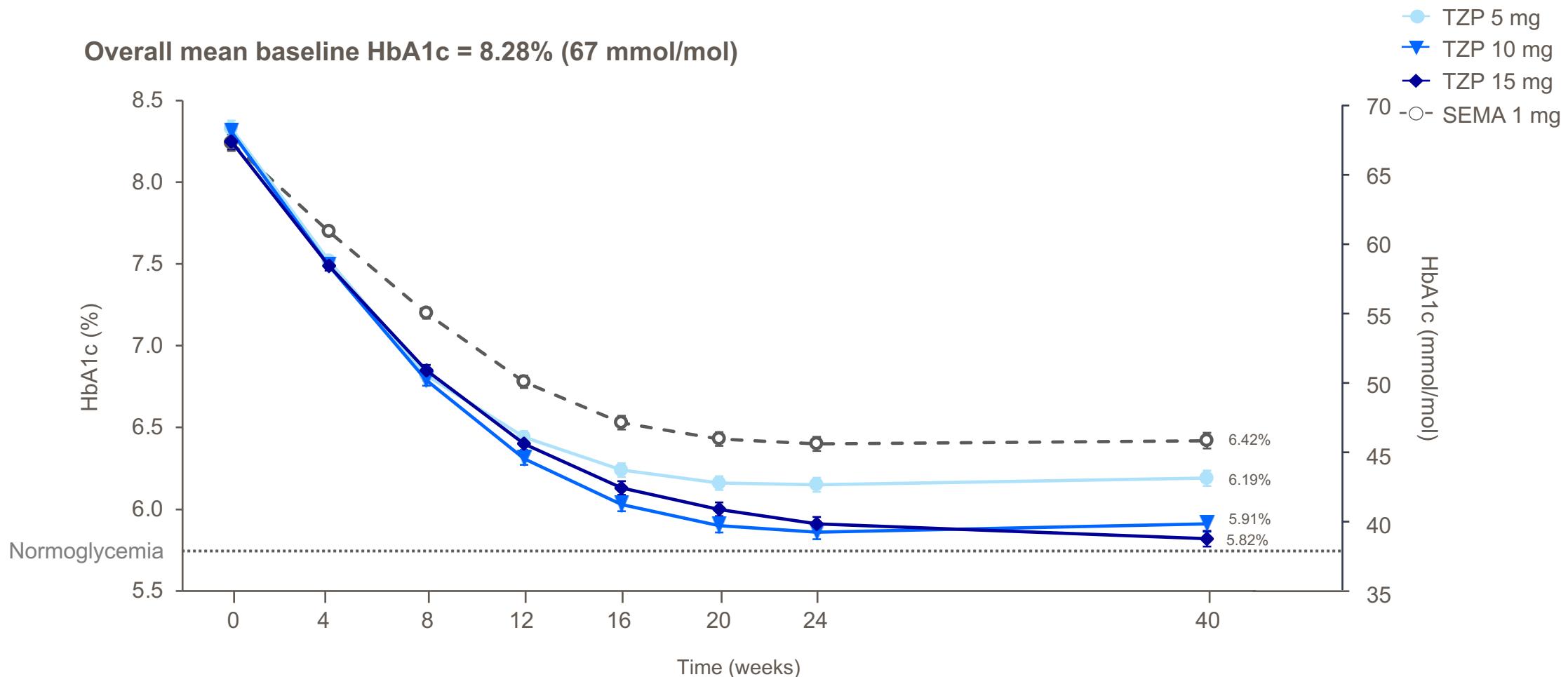
LSM = least squares mean; MET = metformin; mITT = modified intent-to-treat; MMRM = mixed model repeated measures;

1. Rosenstock J, et al. *Lancet*. 2021;398(10295):143-155. 2. Frias JP, et al. *N Engl J Med*. 2021;385(6):503-515. 3. Ludvik B, et al. *Lancet*. 2021;398(10300):583-598. 4. Del Prato S, et al. *Lancet*. 2021;(Accepted). 5.

Dahl D, et al. Poster presented at: ADA 2021. Poster LB-20.

HbA1c Over Time (SURPASS-2): TZP vs SEMA 1 mg

Efficacy Estimand



Data are LSM (SE); mITT population (efficacy analysis set). ANOVA analysis (week 0) and MMRM analysis (week 40). Arrows indicate when the dose of TZP 5 mg, 10 mg, and 15 mg and SEMA 1 mg were achieved.

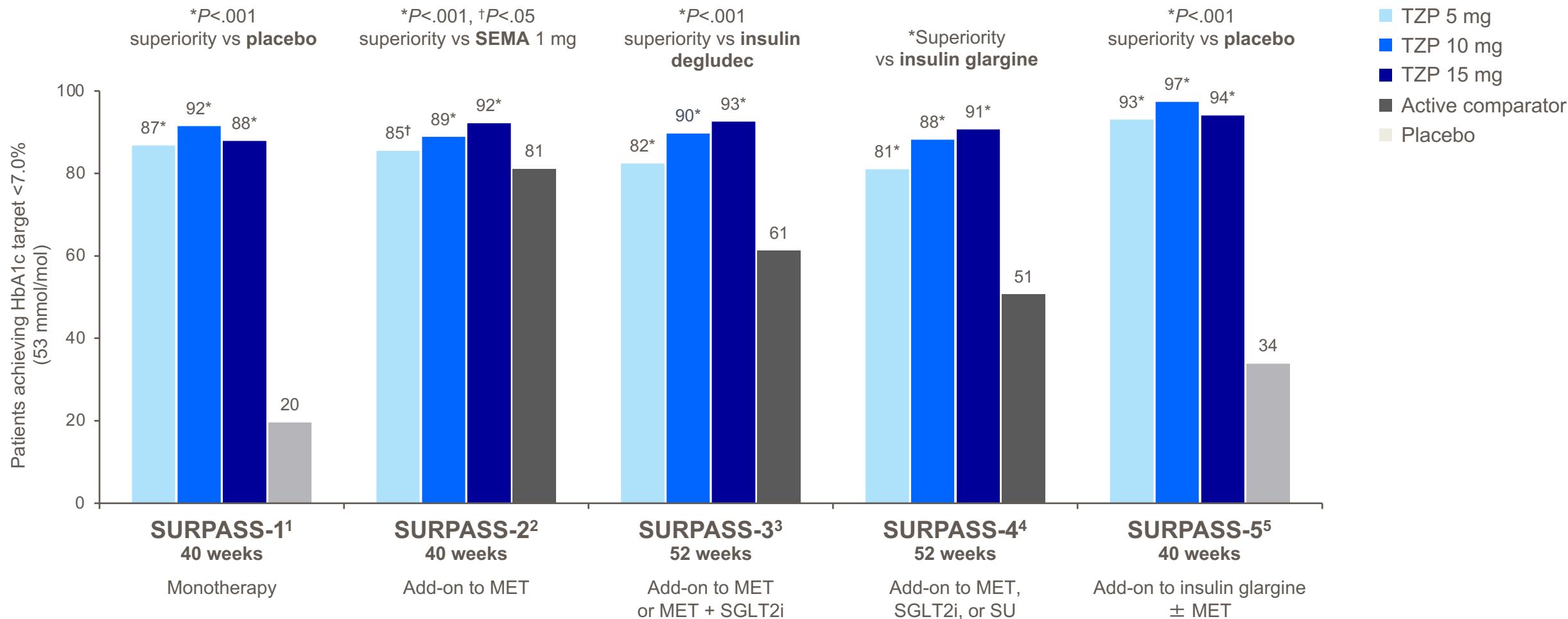
Data labels are % HbA1c.

ANOVA = analysis of variance; HbA1c = glycated hemoglobin; LSM = least squares mean; mITT = modified intent-to-treat; MMRM = mixed model repeated measures; SEMA = semaglutide; TZP = tirzepatide.

Frias JP, et al. *N Eng J Med*. 2021;385(6):503-515.

Proportion of patients achieving HbA1c <7.0% (53 mmol/mol)

Efficacy Estimand



Data are estimated mean; mITT population (efficacy analysis set). Logistic regression.

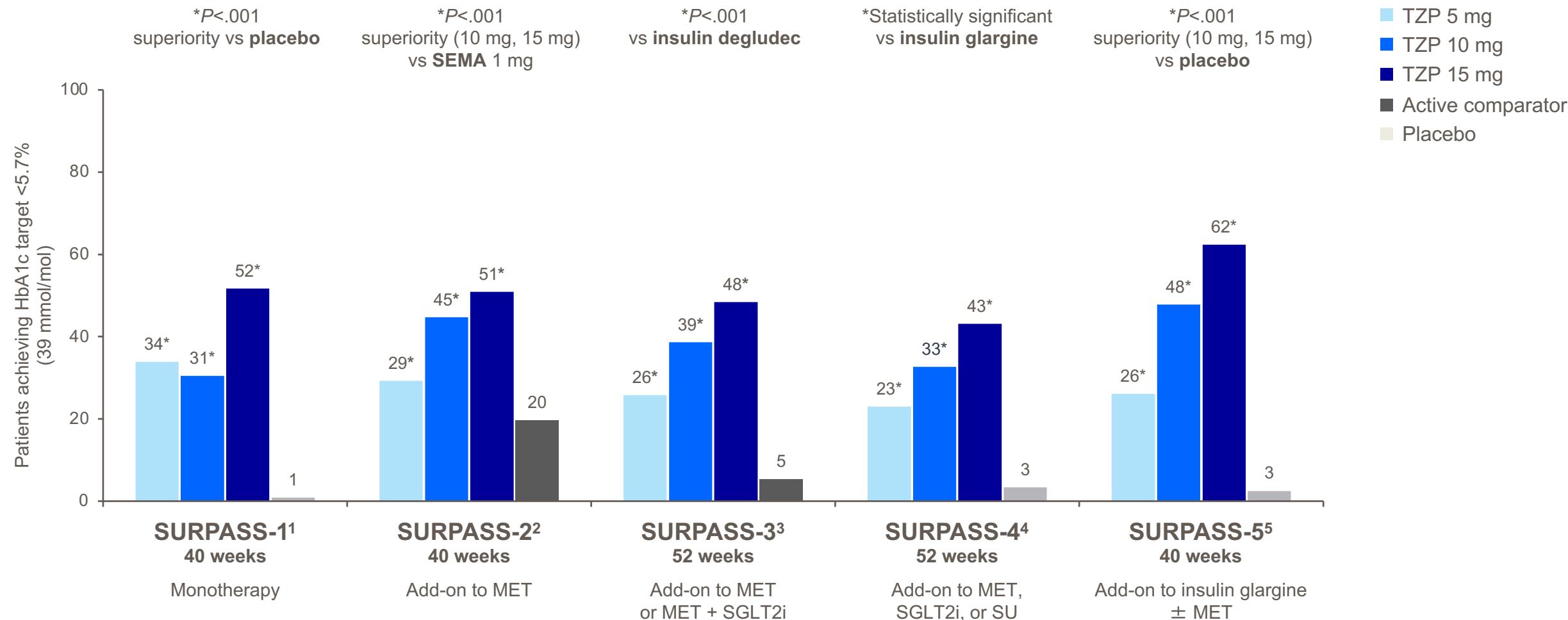
HbA1c = glycated haemoglobin; MET = metformin; mITT = modified intent-to-treat; SGLT2i = sodium-glucose co-transporter-2 inhibitor; SEMA = semaglutide; SU = sulphonylurea; TZP = tirzepatide.

¹Rosenstock J, et al. *Lancet*. 2021;398(10295):143–155; ²Frias JP, et al. *N Engl J Med*. 2021;385(6):503–515; ³Ludvik B, et al. *Lancet*. 2021;398(10300):583–598; ⁴Eli Lilly and Company, 2021. Accessed June 2022.

<https://investor.lilly.com/news-releases/news-release-details/lillys-tirzepatide-achieves-all-primary-and-key-secondary-study>; ⁵Dahl D, et al. Poster 80-LB presented at the 81st Scientific Sessions of the ADA. 2021.

Proportion of patients achieving HbA1c <5.7% (39 mmol/mol)

Efficacy Estimand



Data are estimated mean; mITT population (efficacy analysis set). Logistic regression.

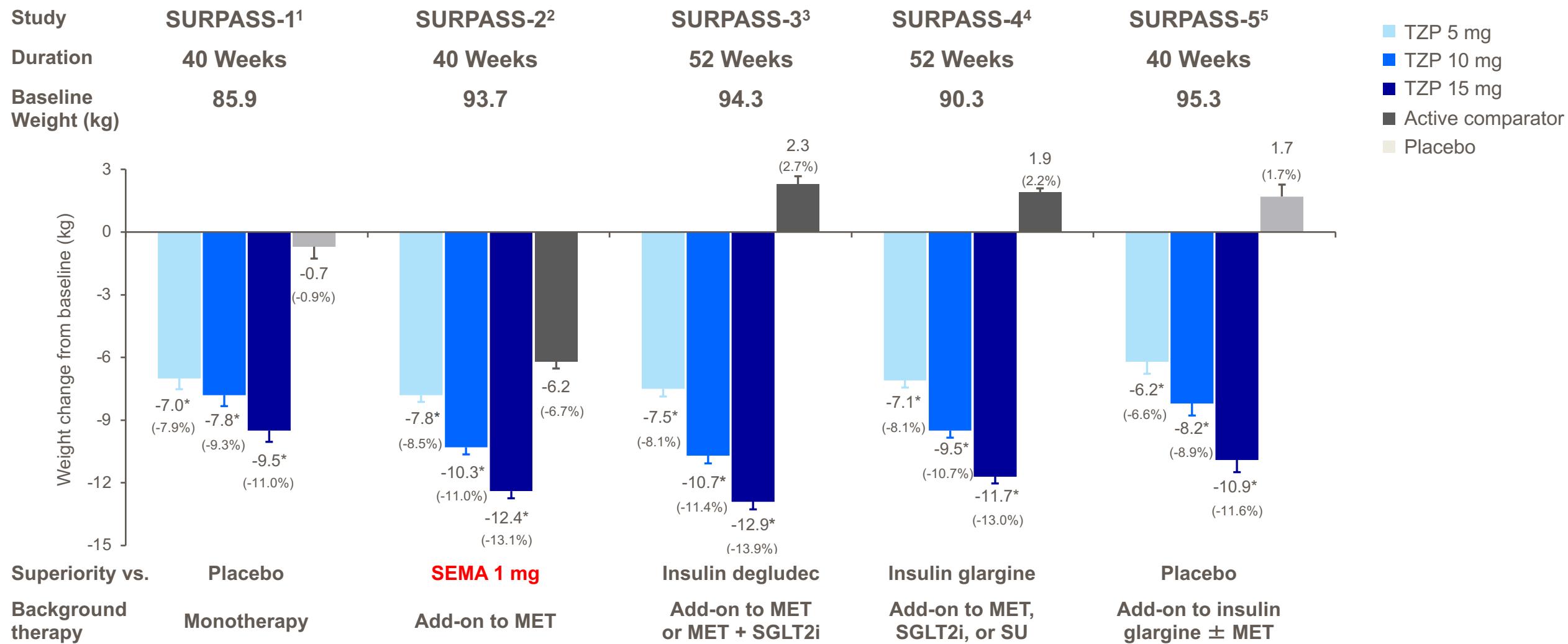
HbA1c = glycated haemoglobin; MET = metformin; mITT = modified intent-to-treat; SGLT2i = sodium-glucose co-transporter-2 inhibitor; SEMA = semaglutide; SU = sulphonylurea; TZP = tirzepatide.

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<https://investor.lilly.com/news-releases/news-release-details/lillys-tirzepatide-achieves-all-primary-and-key-secondary-study>; ⁵Dahl D, et al. Poster 80-LB presented at the 81st Scientific Sessions of the ADA. 2021.

Body Weight Change From Baseline to Primary Endpoint

Efficacy Estimand



*P<.001 vs. placebo or active comparator.

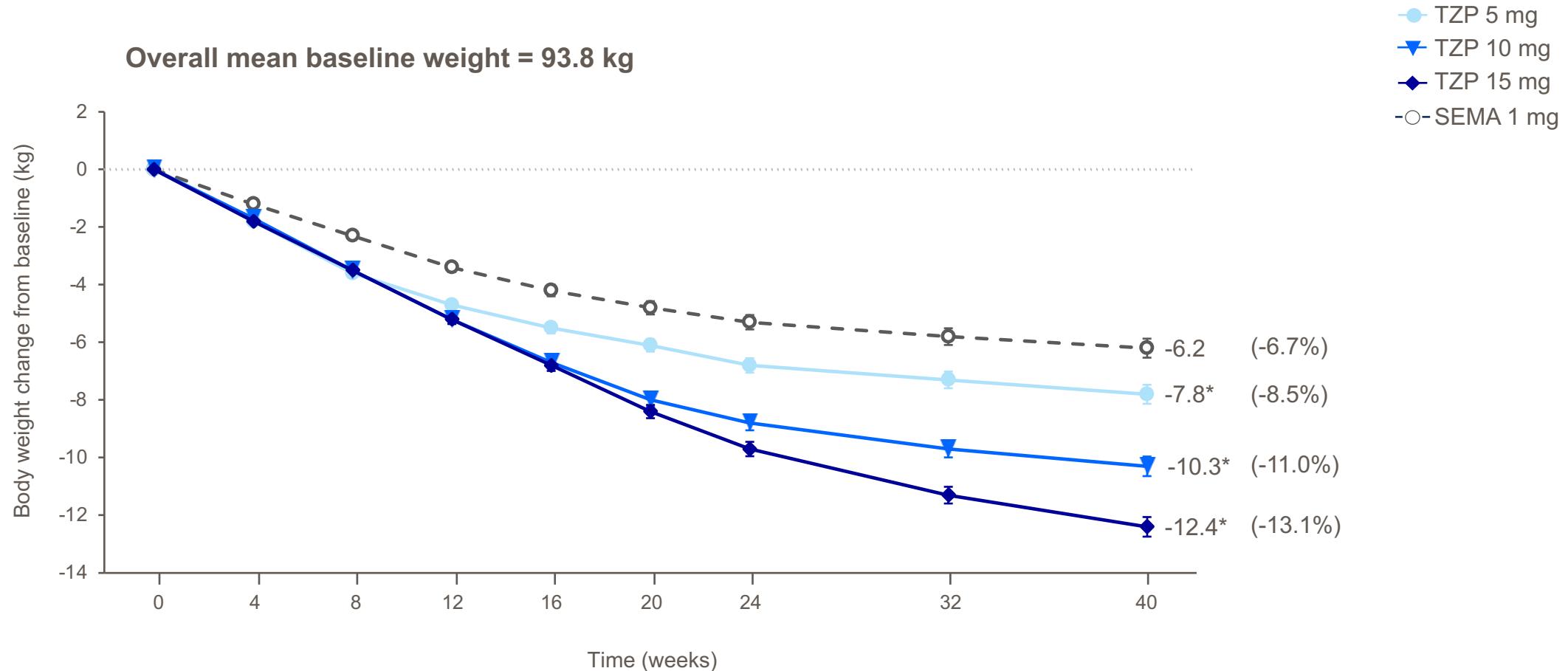
Data are LSM (SE); mITT population (efficacy analysis set). MMRM analysis.

LSM = least squares mean; MET = metformin; mITT = modified intent-to-treat; MMRM = mixed model repeated measures; SEMA = semaglutide; SGLT2i = sodium-glucose co-transporter-2 inhibitor; SU = sulfonylurea; TZP = tirzepatide.

1. Rosenstock J, et al. *Lancet*. 2021;398(10295):143-155. 2. Frias JP, et al. *N Eng J Med*. 2021;385(6):503-515. 3. Ludvik B, et al. *Lancet*. 2021;398(10300):583-598. 4. Del Prato S, et al. *Lancet*. 2021;(Accepted). 5. Dahl D, et al. Poster presented at: ADA 2021. Poster LB-20.

Body Weight Change Over Time (SURPASS-2)

Efficacy Estimand

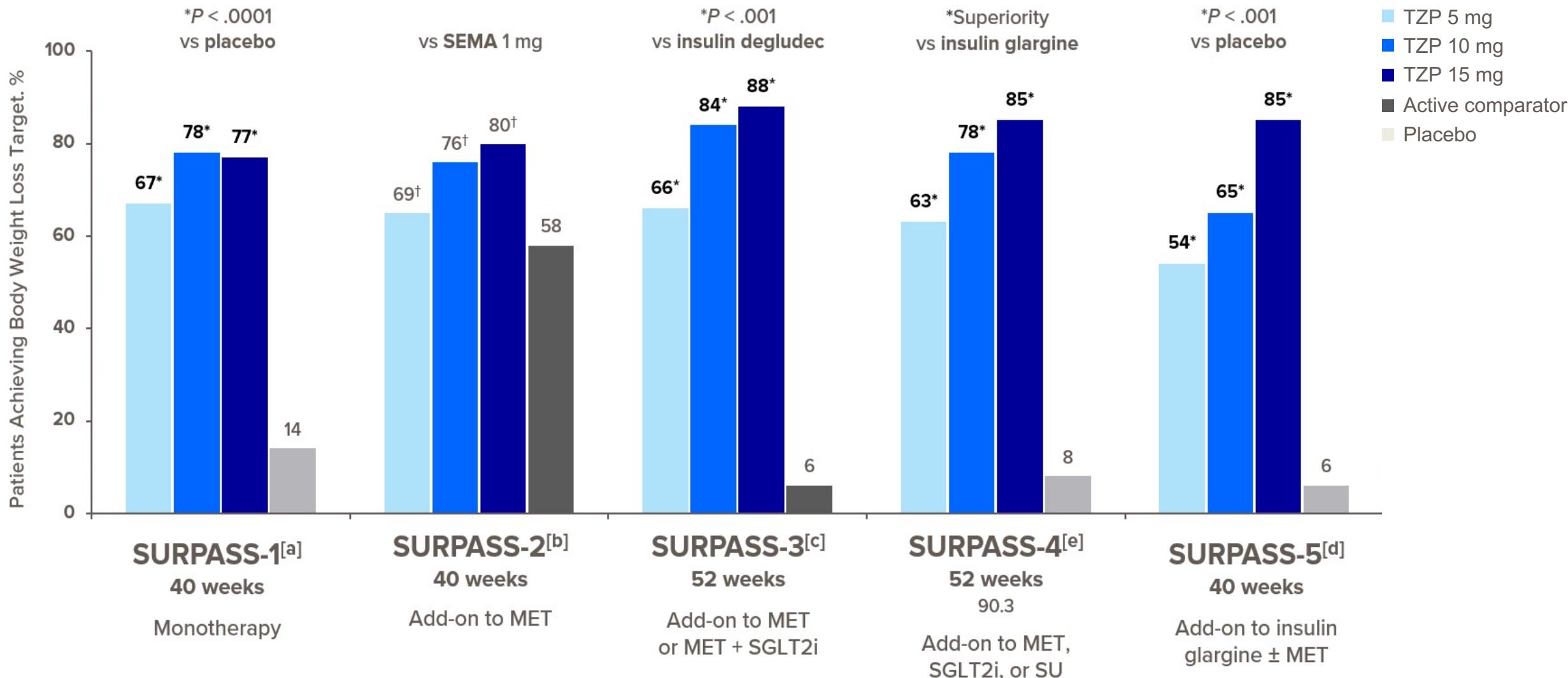


Data are LSM (SE); mITT population (efficacy analysis set). ANOVA analysis (week 0) and MMRM analysis (week 40). Arrows indicate when the dose of TZP 5 mg, 10 mg, 15 mg, and SEMA 1 mg were achieved. Data labels are weight in kg (% change from baseline). * $P<0.001$ vs. SEMA.

ANOVA = analysis of variance; LSM = least squares mean; mITT = modified intent to treat; MMRM = mixed model repeated measures; SEMA = semaglutide; TZP = tirzepatide.

Frias JP, et al. *N Engl J Med*. 2021;385(6):503-515.

Proportion of Patients Achieving $\geq 5\%$ Weight Loss



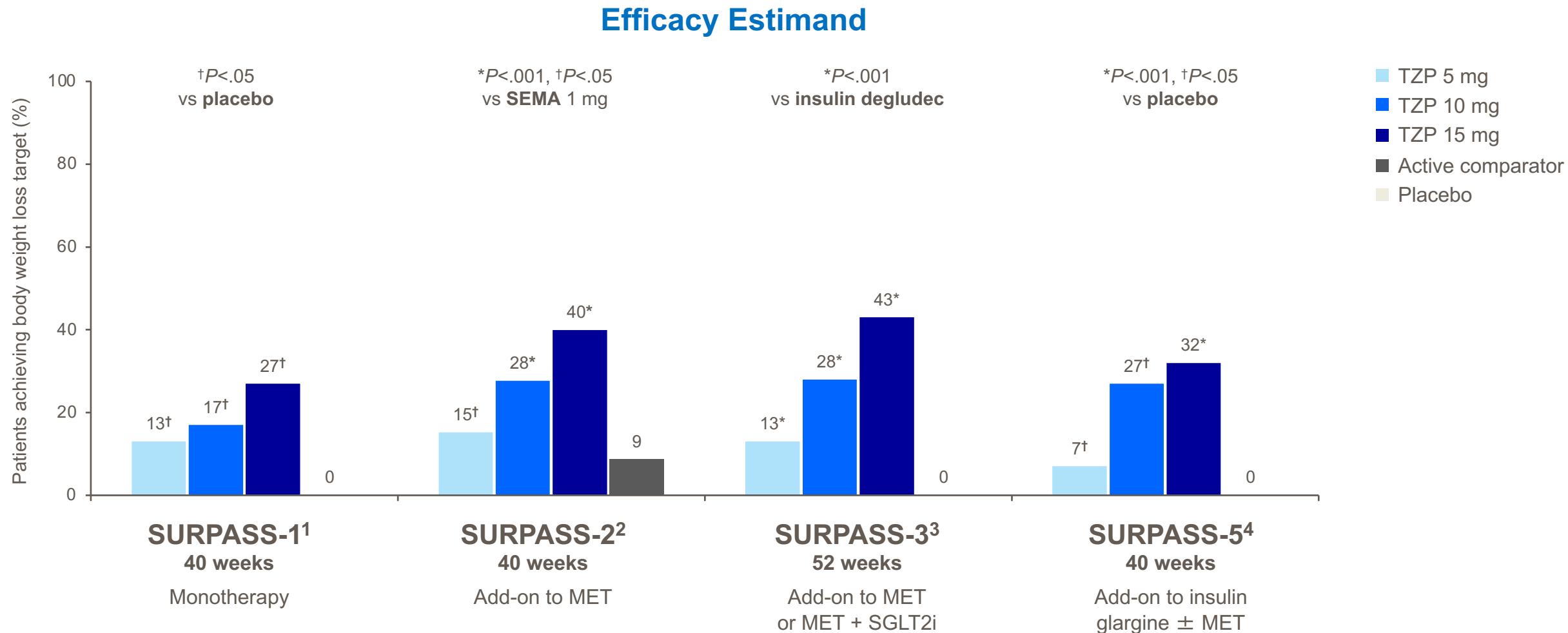
Data are LSM (SE); mITT population (efficacy analysis set). MMRM analysis.

LSM = least squares mean; MET = metformin; mITT = modified intent-to-treat; MMRM = mixed model repeated measures; SGLT2i = sodium-glucose co-transporter-2 inhibitor; SEMA = semaglutide; SU = sulphonylurea; TZP = tirzepatide.

1. Rosenstock J, et al. *Lancet*. Published online June 26, 2021. 2. Frias JP, et al. *N Engl J Med*. Published online June 25, 2021. 3. Ludvik B, et al. *Lancet*. 2021; In press. 4. Eli Lilly and Company, 2021. Accessed 5 June 2021.

<https://investor.lilly.com/news-releases/news-release-details/lillys-tirzepatide-achieves-all-primary-and-key-secondary-study.> 5. Dahl D, et al. Presented at the 81st Scientific Sessions of the ADA. 2021.

Proportion of patients achieving $\geq 15\%$ weight loss



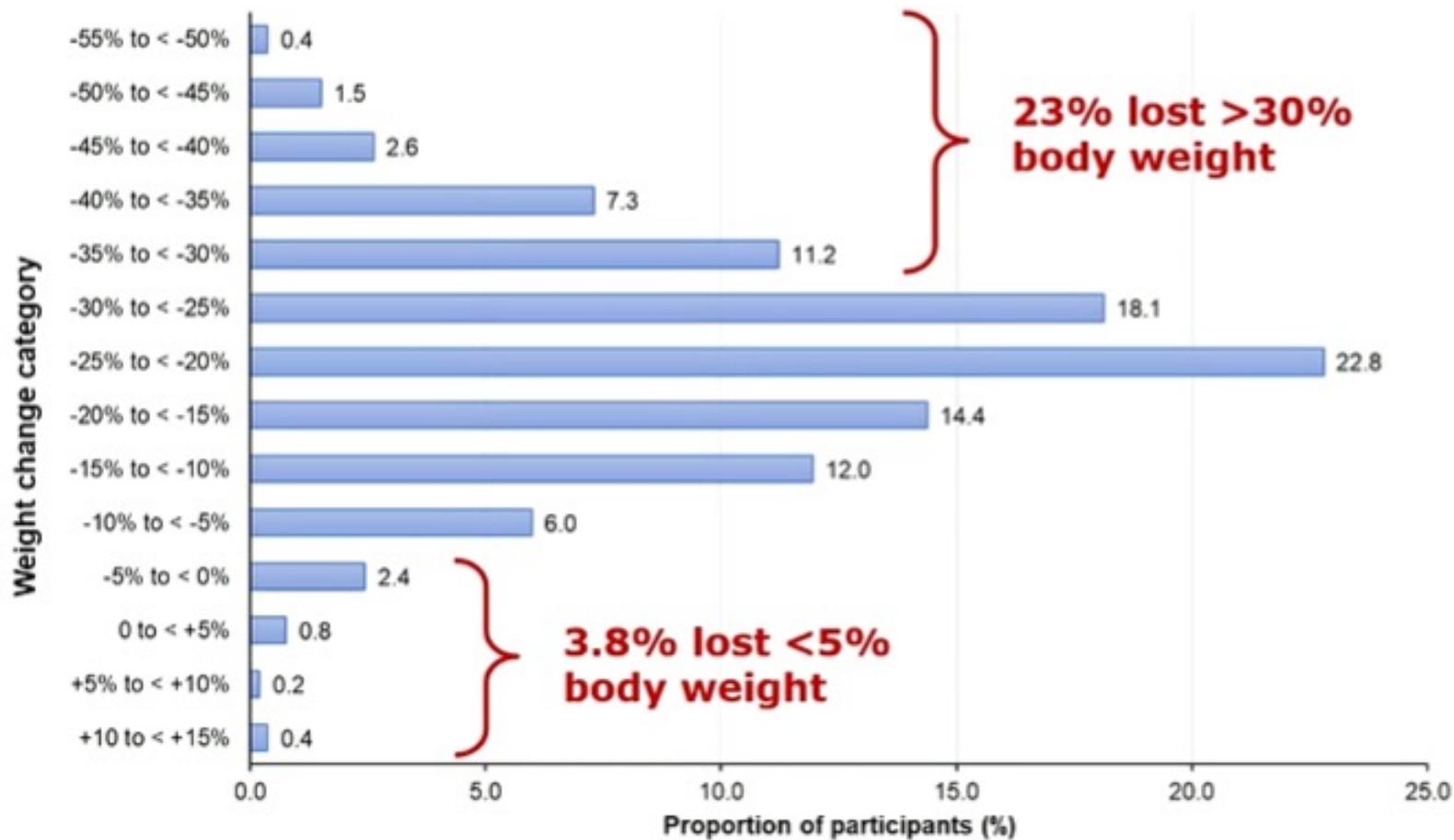
Data are estimated mean; mITT population (efficacy analysis set). Logistic regression.

MET = metformin; mITT = modified intent-to-treat; SGLT2i = sodium-glucose co-transporter-2 inhibitor; SEMA = semaglutide; TZP = tirzepatide.

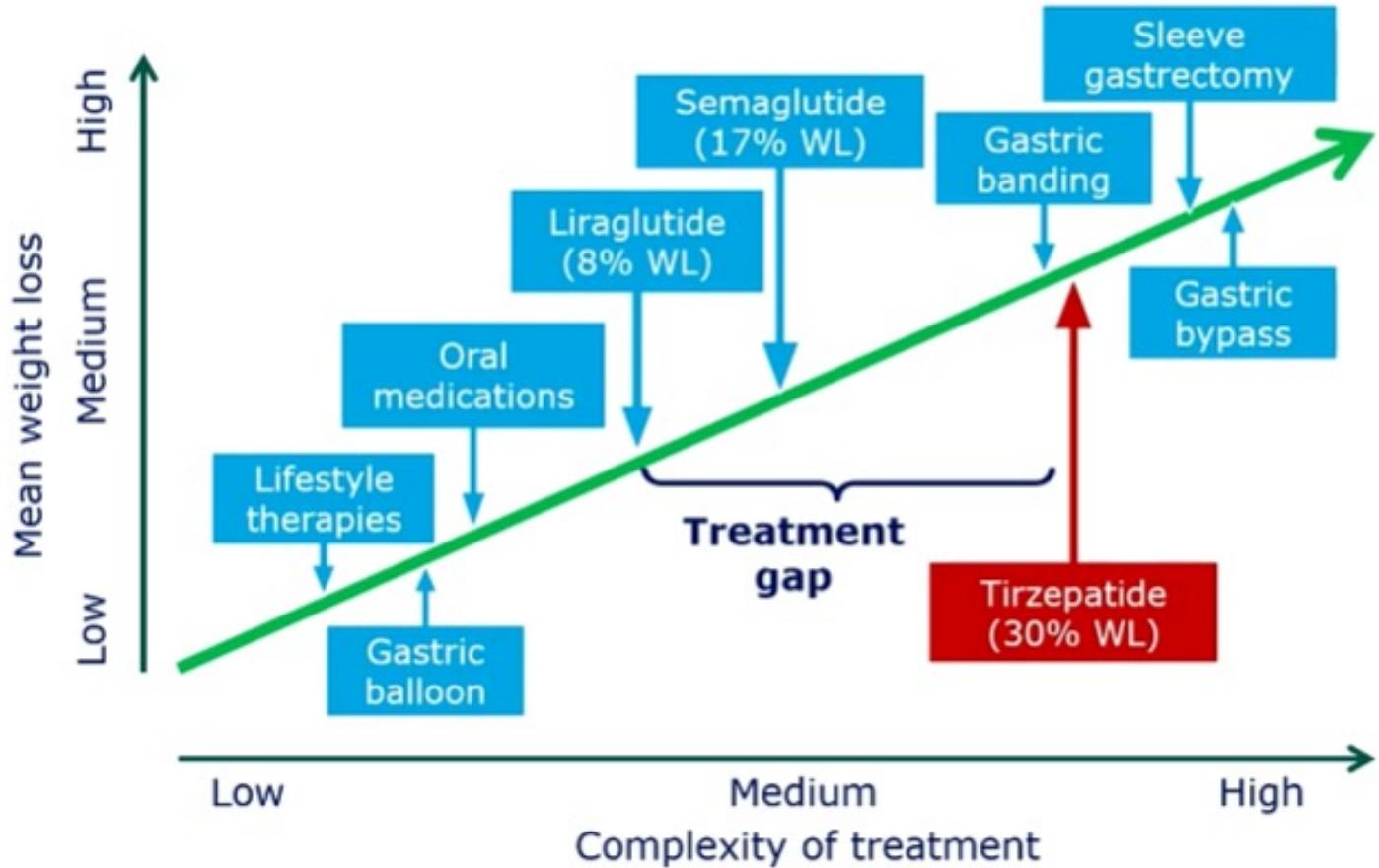
¹Rosenstock, et al. *Lancet*. 2021;398(10295):143–155; ²Frias JP, et al. *N Engl J Med*. 2021;385(6):503–515; ³Ludvik B, et al. *Lancet*. 2021;398(10300):583–598; ⁴Dahl D, et al. Poster 80-LB presented at the 81st Scientific Sessions of the ADA. 2021.

Variability of weight loss with Tirzepatide

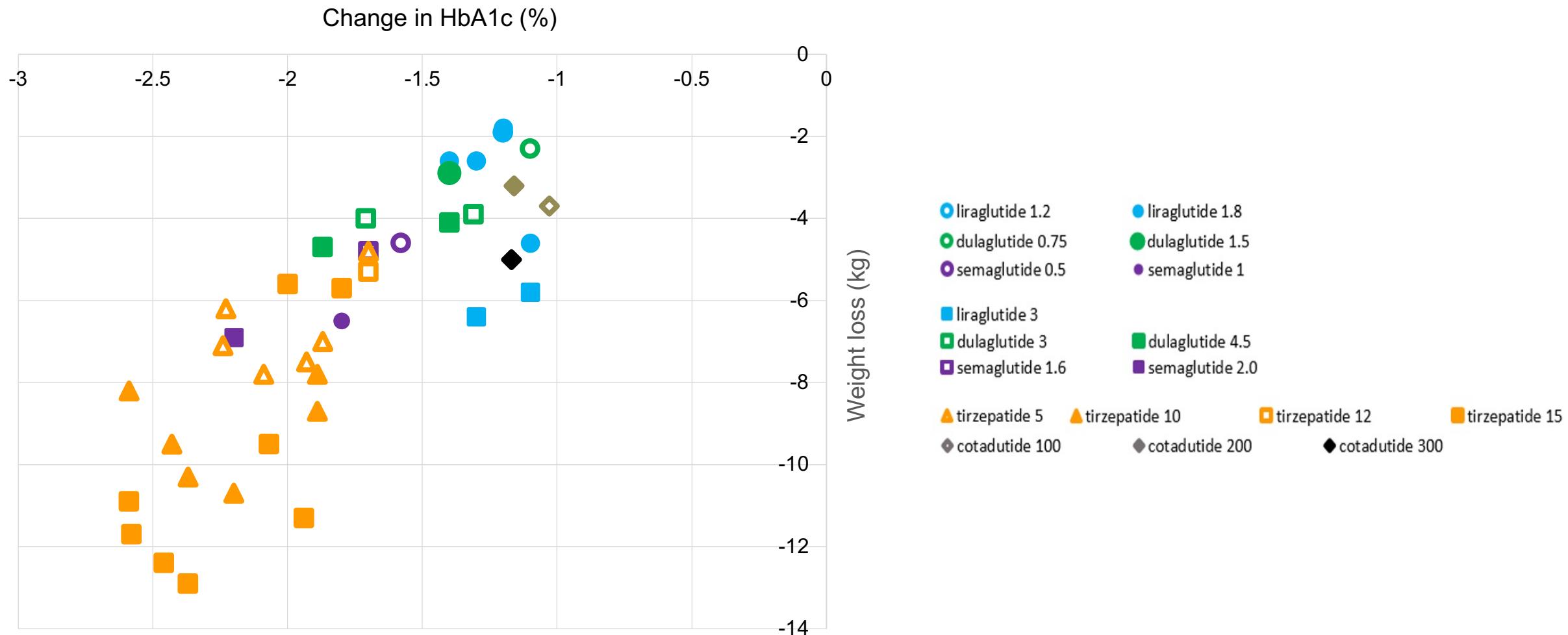
Data on file. Eli Lilly and Company



Perspectives on weight loss: closing the gap...



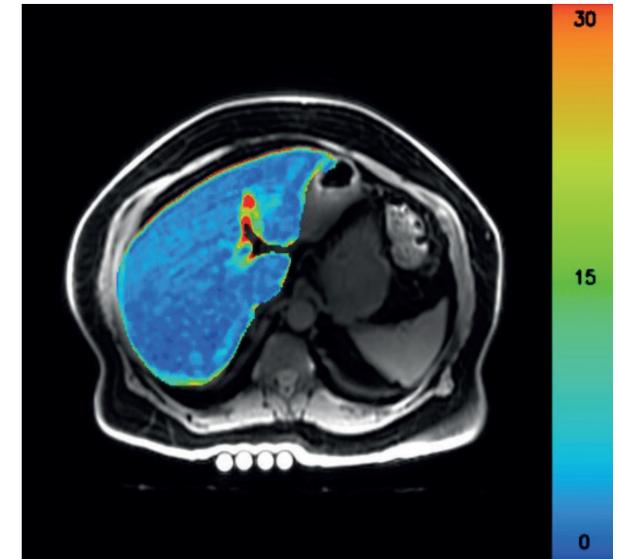
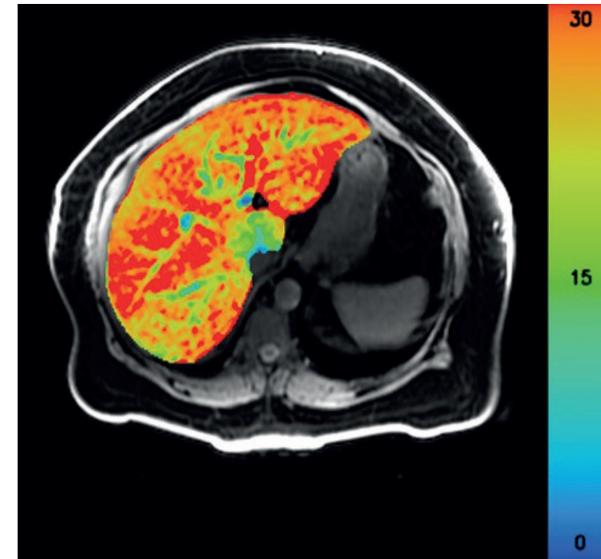
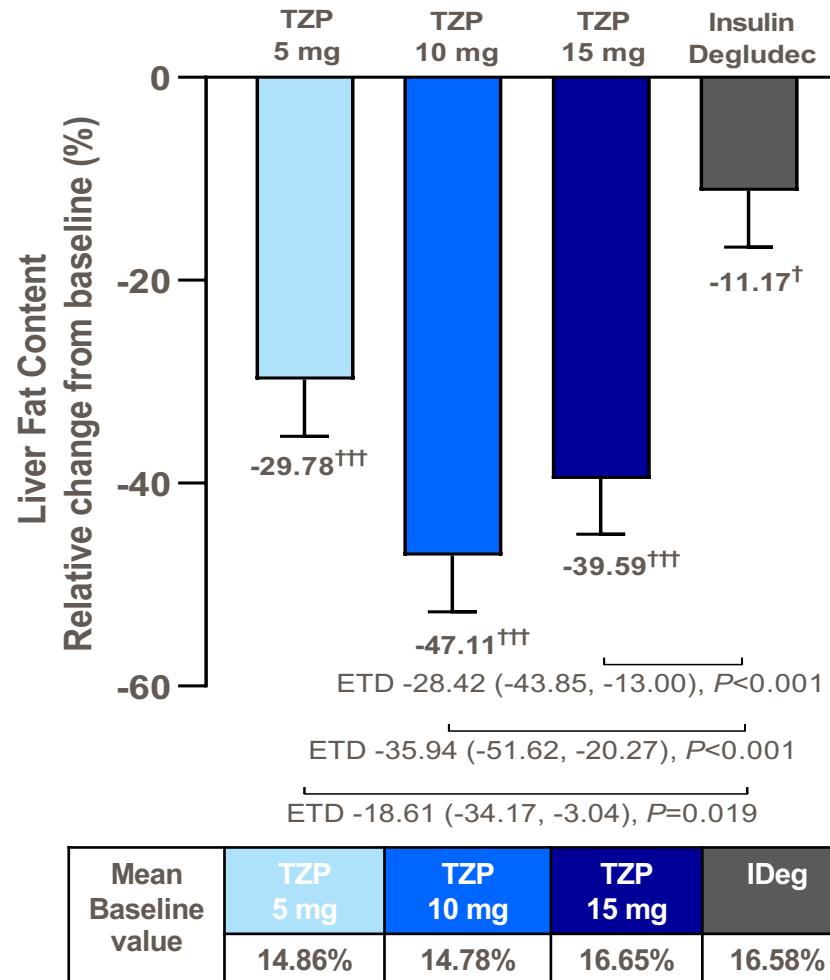
Tirzepatide vs other GLP1 RAs: effect on HbA1c and weight



GLP-1 RA = glucagon-like peptide-1 receptor agonist; HbA1c = glycated haemoglobin.

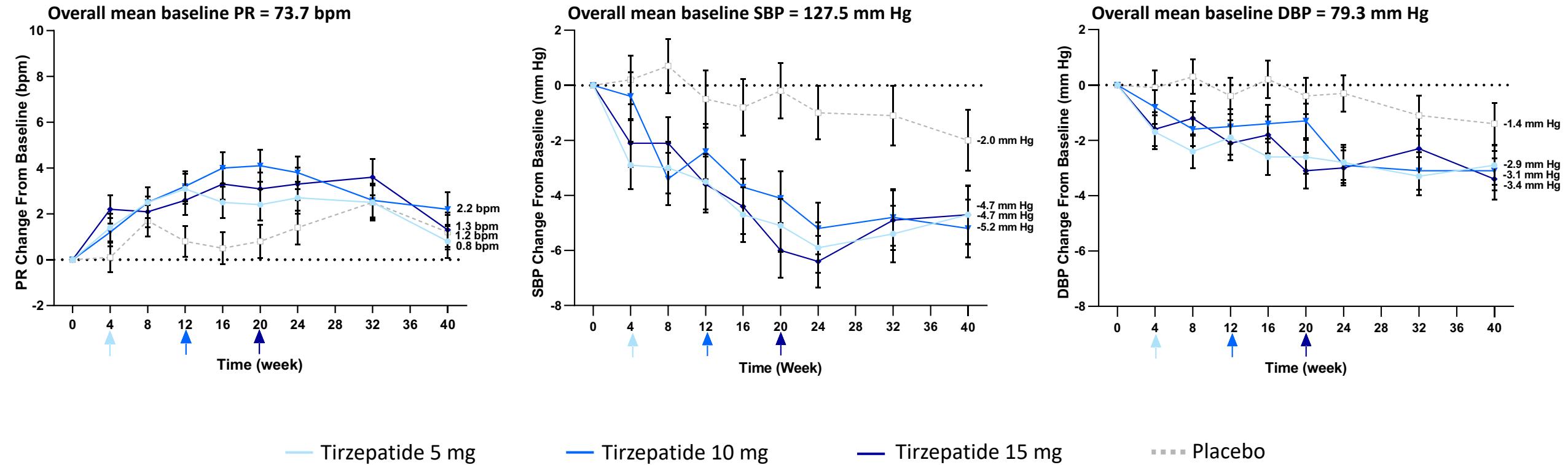
De Block, et al. *Diabetes Obes Metab.* 2022;24(7):1185–1407; Davies MJ, et al. *JAMA.* 2015;314(7):687–699 (SCALE); Garvey WT, et al. *Diabetes Care.* 2020;43(5):1085–1093; Pratley RE, et al. *Lancet Diabetes Endocrinol.* 2018;6(4):275–286; Frias JP, et al. *Diabetes Care.* 2021;44(3):765–773; Frias JP, et al. *Lancet.* 2021;9(9):563–574; Davies M, et al. *Lancet.* 2021;397(10278):971–984; Rosenstock J, et al. *Lancet.* 2021;398(10295):143–155; Frias JP, et al. *N Engl J Med.* 2021;385(6):503–515; Ludvik B, et al. *Lancet.* 2021;398(10300):583–598.

Liver Fat Content (LFC) vs. Titrated Insulin Degludec (SURPASS-3)



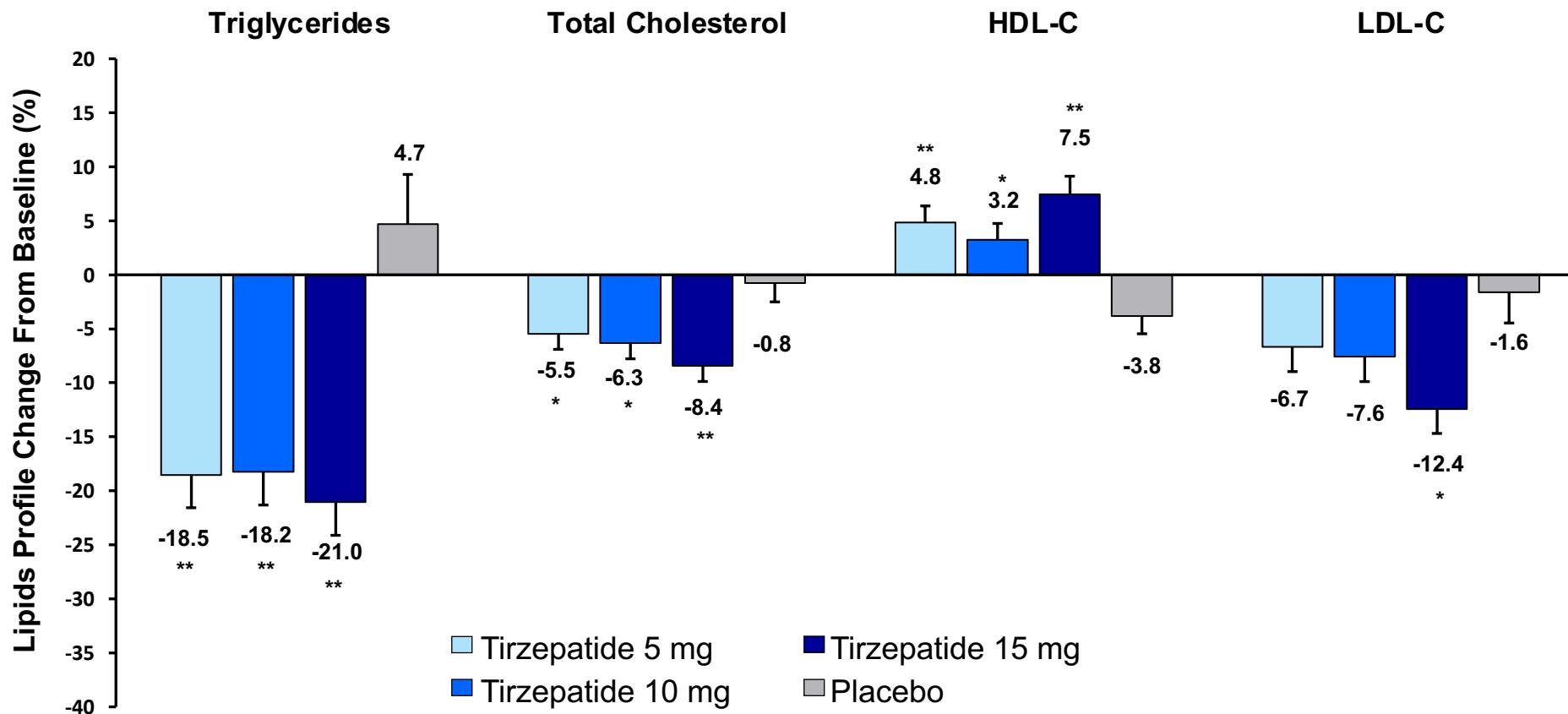
Data are LSM (SE) at 52 weeks. Estimated treatment differences (ETD) at 52 weeks are LSM (95% CI); mITT (MRI analysis set). ANCOVA analysis. [†] $P<0.05$; ^{†††} $P<0.001$ vs. baseline within the treatment group. ANCOVA = analysis of covariance; CI = confidence interval; ETD = estimated treatment difference; LSM = least square mean; mITT = modified intention to treat; SE = standard error; Gastaldelli A, et al. *Lancet Diabetes Endocrinol.* 2022;10(6):393–406.

Change from baseline in pulse rate and blood pressure over time: SURPASS-1



Data are least squares mean (standard error) and are based on the modified intent-to-treat population (safety analysis set); arrows indicate when the maintenance dose of tirzepatide 5 mg, 10 mg and 15 mg are achieved
bpm, beats per minute; DBP, diastolic blood pressure; PR, pulse rate; SBP, systolic blood pressure.
Rosenstock J, et al. Lancet. 2021;398(10295): 143–155.

Percent Change From Baseline in Lipids at 40 Weeks: SURPASS-1



Data presented are estimated percentage means (SE) from MMRM analysis calculated using log transformation and are based on the mITT population (efficacy analysis set); * $p<0.05$ and ** $p<0.0001$ vs placebo
HDL-C=high-density lipoprotein cholesterol; LDL-C=low-density lipoprotein cholesterol; mITT=modified intent-to-treat; MMRM=mixed model repeated measures

Cardiovascular assessment of TZP

nature
medicine

ANALYSIS

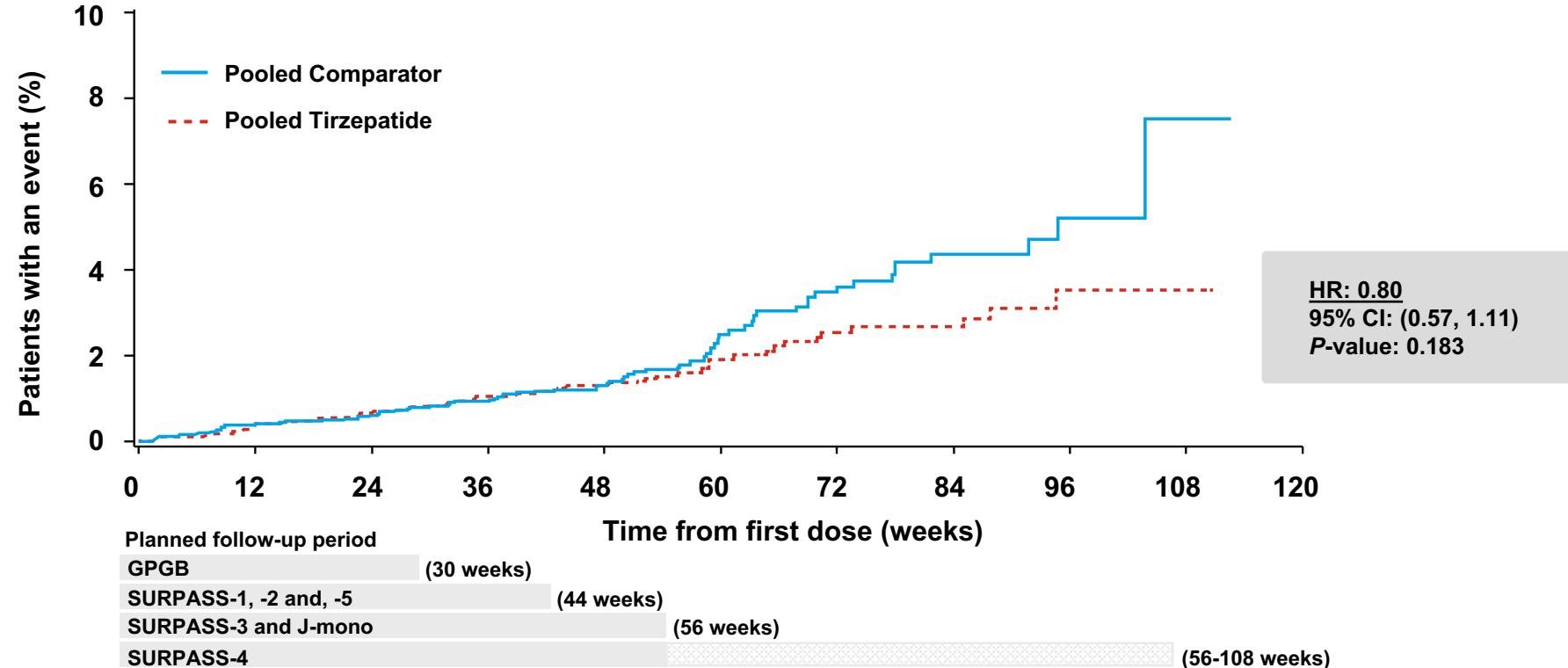
<https://doi.org/10.1038/s41591-022-01707-4>



OPEN

Tirzepatide cardiovascular event risk assessment: a pre-specified meta-analysis

Naveed Sattar^{1,6}, Darren K. McGuire², Imre Pavo³, Govinda J. Weerakkody⁴, Hiroshi Nishiyama⁴, Russell J. Wiese⁴ and Sophia Zoungas^{5,6}



Cumulative number of events: Number of patients at risk

Pooled Tirzepatide: 0:4887 15:4813 28:4726 43:4477 53:2477 62:960 68:832 69:515 72:188 72:19 72:0

Pooled Comparator: 0:2328 13:2292 19:2250 28:2118 36:1438 52:914 62:794 67:496 69:172 70:14 70:0

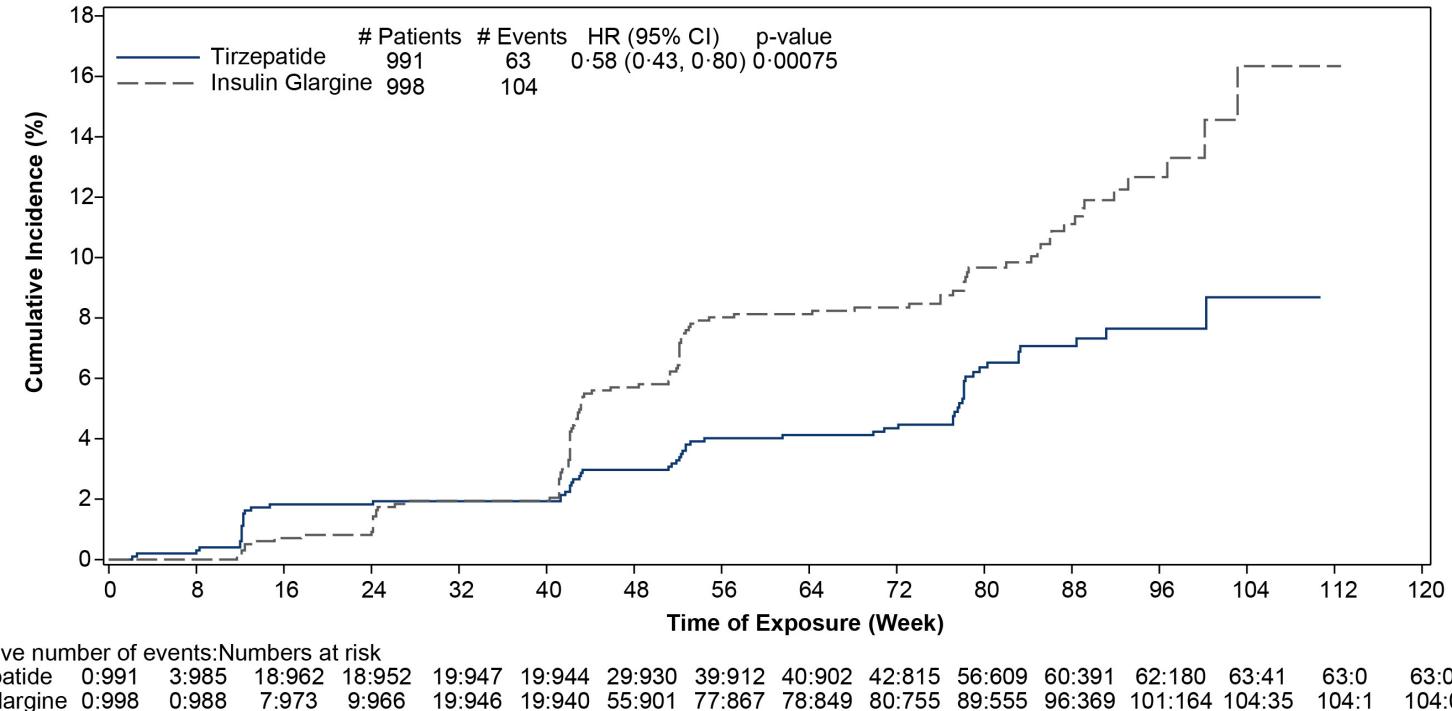
Note: P values are based on the Wald Chi-square test. Gray bars represent the planned follow-up period for trials GPGB (30 weeks), SURPASS-1, SURPASS-2 and SURPASS-5 (44 weeks), SURPASS-3 and SURPASS J-mono (56 weeks), and SURPASS-4 (56-108 weeks).

HR=Hazard Ratio; CI=Confidence Interval; MACE=Major Adverse Cardiovascular Event. - Sattar N, et al. *Nat Med*. 2022

Tirzepatide Reduces the Risk of the Composite Kidney Endpoint (Macroalbuminuria, 40% eGFR Decline, ESKD, Renal Death)

SURPASS-4 Exploratory Analysis

Incidence composite kidney endpoint

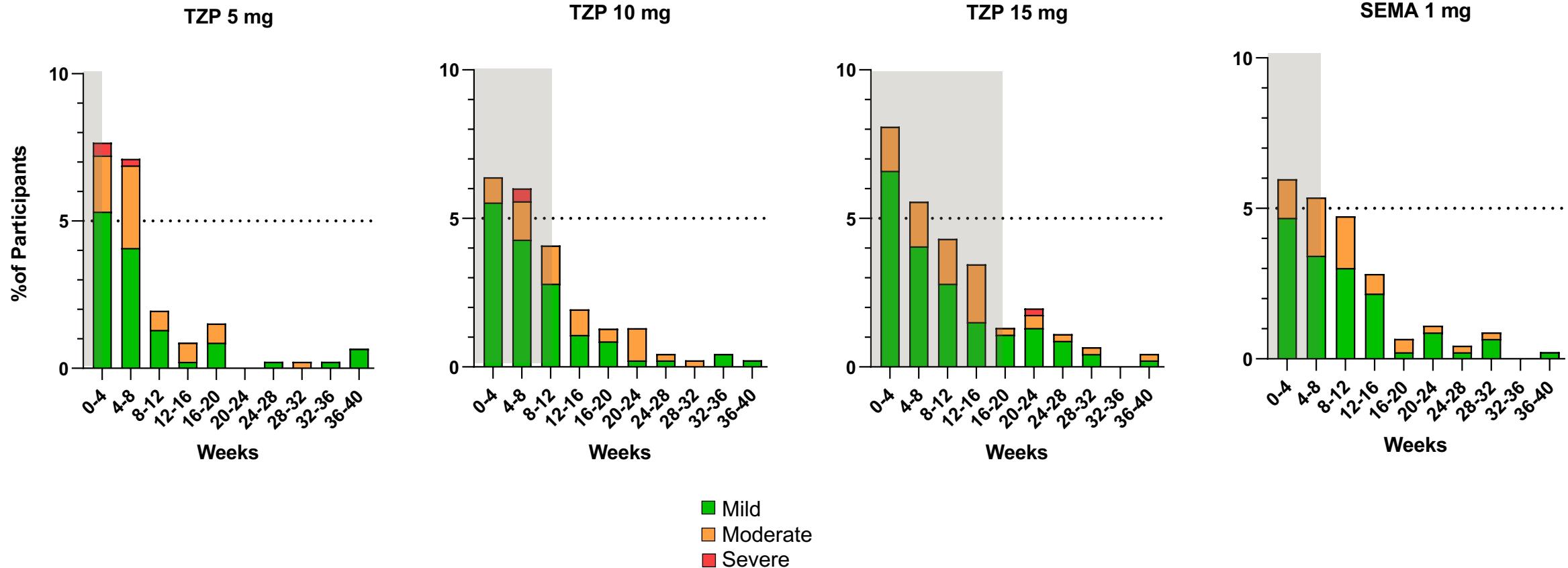


Component	Treatment	N (%)	HR (95%CI)
eGFR decline $\geq 40\%$ from baseline	TZP	38 (3.8%)	0.87 (0.56,1.33)
	iGLAR	45 (4.5%)	
Renal death	TZP	0	-
	iGLAR	0	
Progression to ESKD	TZP	0	-
	iGLAR	5 (0.5%)	
New onset macroalbuminuria ^a	TZP	25 (2.5%)	0.41 (0.26,0.66)*
	iGLAR	61 (6.1%)	

For left-side graph: Cumulative incidence of time to renal composite endpoint HR, CI, and p-value are derived from a Cox proportional-hazards model with treatment (tirzepatide vs. insulin glargine) as a fixed effect. For right-side graph: HR estimate with CI is not calculated when either the TZP or iGLAR arm has no event. ^aUACR ≥ 30 mg/g. *p<0.05 versus iGLAR. Heerspink HJL, et al. Oral presentation at: ADA 2022. Abstract 17-OR.

SURPASS Program – Overview of Safety Endpoints

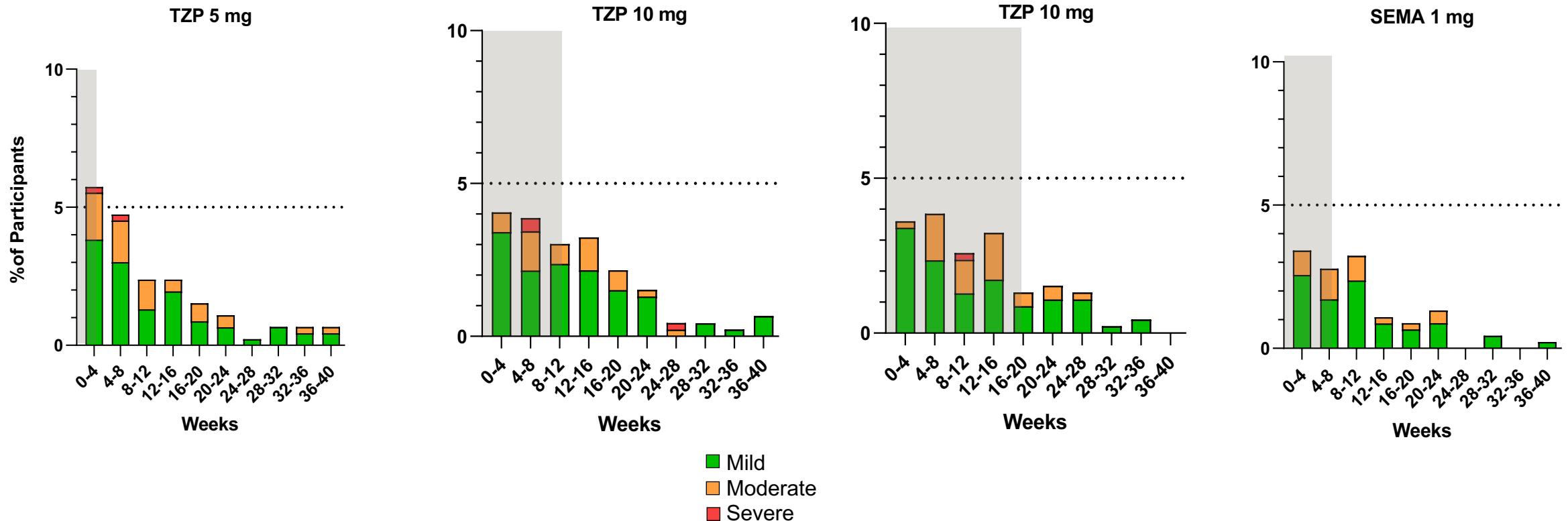
Incidence of nausea: SURPASS-2



Note: Data are percent of participants who reported a new event relative to participants at risk during a time interval; mITT population (safety analysis set). Incidence refers to the proportion of participants who have a new event during a time interval. Shaded areas indicate the period of time before reaching the maintenance dose of the study treatments.
mITT = modified intent-to-treat; SEMA = semaglutide; TZP = tirzepatide.

Frias JP, et al. *N Engl J Med*. 2021;385(6):503–515.

Incidence of diarrhoea: SURPASS-2



Note: Data are percent of participants who reported a new event relative to participants at risk during a time interval; mITT population (safety analysis set). Incidence refers to the proportion of participants who have a new event during a time interval. Shaded areas indicate the period of time before reaching the maintenance dose of the study treatments.

mITT = modified intent-to-treat; SEMA = semaglutide; TZP = tirzepatide.

Frias JP, et al. *N Engl J Med*. 2021;385(6):503–515.

Incidence of Hypoglycemia

SURPASS-1 ¹	TZP 5 mg N=121	TZP 10 mg N=121	TZP 15 mg N=121	Placebo N=115
Hypoglycemia (blood glucose <54 mg/dL [3.0 mmol/L])	0	0	0	1 (1)
Severe hypoglycemia ^a	0	0	0	0
SURPASS-2 ²	TZP 5 mg N=470	TZP 10 mg N=469	TZP 15 mg N=470	SEMA 1 mg N=469
Hypoglycemia (blood glucose <54 mg/dL [3.0 mmol/L])	3 (0.6)	1 (0.2)	8 (1.7)	2 (0.4)
Severe hypoglycemia ^a	1 (0.2)	0	1 (0.2) ^b	0
SURPASS-3 ³	TZP 5 mg N=358	TZP 10 mg N=360	TZP 15 mg N=359	Insulin degludec N=360
Hypoglycemia (blood glucose <54 mg/dL [3.0 mmol/L])	5 (1.4)	4 (1.1)	7 (1.9)	26 (7.3)
Severe hypoglycemia ^a	0	0	1 (0.3) ^c	0
SURPASS-4 ⁴	TZP 5 mg N=329	TZP 10 mg N=328	TZP 15 mg N=338	Insulin glargine N=1000
Hypoglycemia (blood glucose <54 mg/dL [3.0 mmol/L])	29 (8.81)	20 (6.10)	27 (7.99)	191 (19.10)
Severe hypoglycemia ^a	1 (0.30)	0	3 (0.89)	11 (1.10)
SURPASS-5 ⁵ (combination with insulin glargine)	TZP 5 mg N=116	TZP 10 mg N=119	TZP 15 mg N=120	Placebo N=120
Hypoglycemia (blood glucose <54 mg/dL [3.0 mmol/L])	18 (15.5)	23 (19.3)	17 (14.2)	15 (12.5)
Severe hypoglycemia ^a	0	2 (1.6)	1 (0.8)	0

Data are n (%); mITT population (safety analysis set). Note: Patients may be counted in more than 1 level. Data after initiation of new glucose-lowering therapy are not included.

^aSevere event characterized by altered mental and/or physical status requiring assistance for treatment of hypoglycemia. Semaglutide and insulin glargine are active comparators in the SURPASS-2 and SURPASS-4 trials, respectively.

mITT = modified intent to treat; SAE = severe adverse event; SEMA = semaglutide; TZP = tirzepatide.

1. Rosenstock J, et al. *Lancet*. 2021;398(10295):143-155. 2. Frias JP, et al. *N Engl J Med*. 2021;385(6):503-515. 3. Ludvik B, et al. *Lancet*. 2021;398(10300):583-598. 4. Del Prato S, et al. *Lancet*. 2021;(Accepted). 5. Dahl D, et al. Poster presented at: ADA 2021. Poster LB-20.

Other AEs

Parameters	SURPASS-1 ¹	SURPASS-2 ²	SURPASS-3 ³	SURPASS-4 ⁴	SURPASS-5 ⁵
Pancreatitis ^a	0	2 (TZP 10 mg) 2 (TZP 15 mg) 3 (SEMA 1 mg)	0	3 (TZP 5 mg) 2 (TZP 10 mg) 1 (TZP 15 mg) 1 (Insulin Glargine)	0
Cholelithiasis	1 (TZP 5 mg)	4 (TZP 5 mg) 4 (TZP 10 mg) 4 (TZP 15 mg) 2 (SEMA 1 mg)	2 (TZP 5 mg) 1 (TZP 10 mg) 1 (TZP 15 mg)	3 (TZP 5 mg) 1 (TZP 10 mg) 1 (TZP 15 mg) 4 (Insulin Glargine)	1 (TZP 5 mg)
Medullary Thyroid Carcinoma	0	0	0	0	N/A*
Diabetic Retinopathy	0	2 (TZP 10 mg)	2 (TZP 5 mg) 1 (TZP 15 mg)	2 (TZP 5 mg) 1 (TZP 10 mg) 1 (TZP 15 mg) 1 (Insulin Glargine)	N/A*

^aAdjudication-Confirmed.

*Not Available at time of slide deck compilation.

AEs = adverse events; SEMA = semaglutide; TZP = tirzepatide.

1. Rosenstock J, et al. *Lancet*. 2021;398(10295):143-155. 2. Frias JP, et al. *N Eng J Med*. 2021;385(6):503-515. 3. Ludvik B, et al. *Lancet*. 2021;398(10300):583-598. 4. Del Prato S, et al. *Lancet*. 2021;(Accepted). 5. Dahl D, et al. Poster presented at: ADA 2021. Poster LB-20.

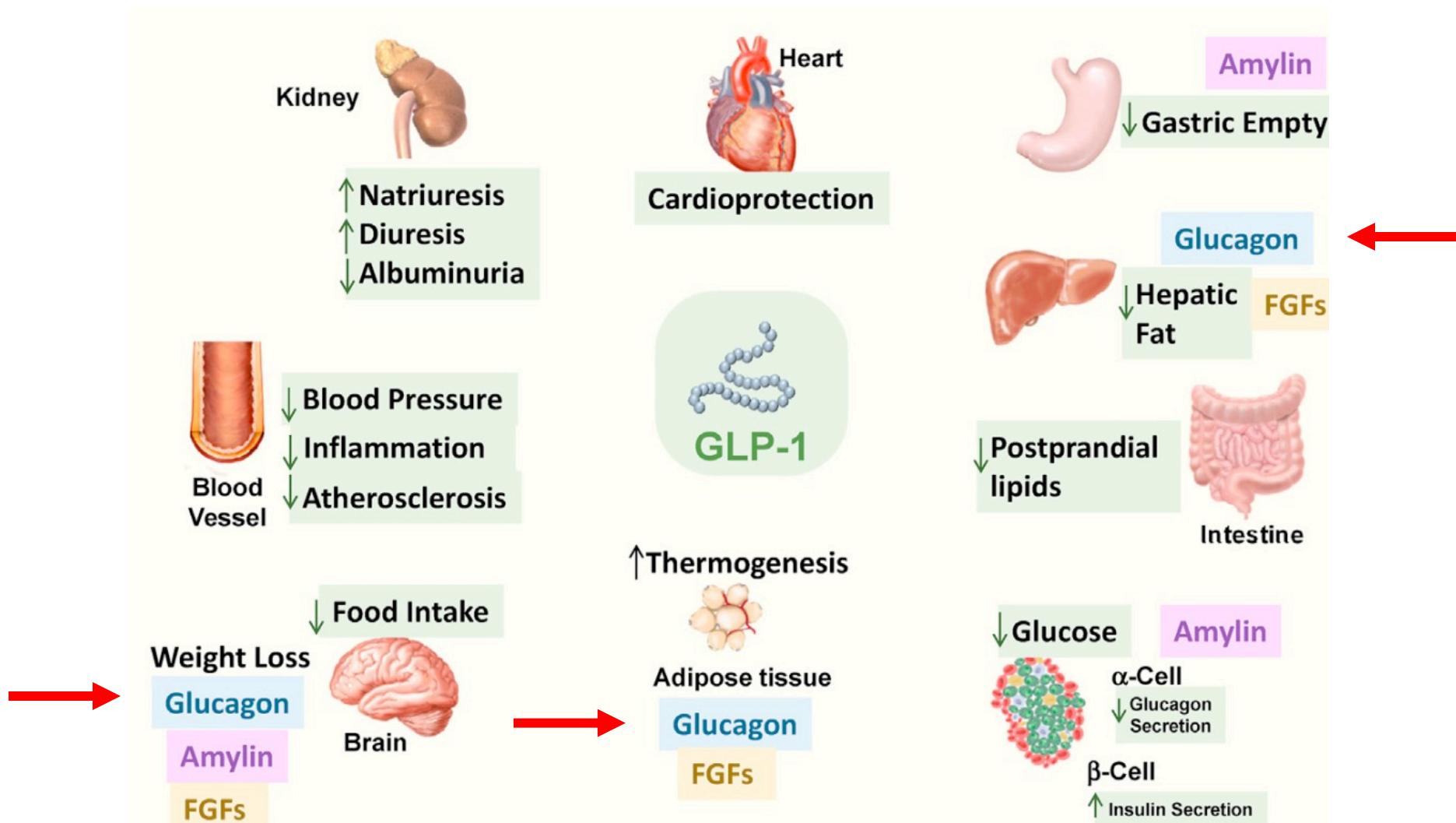
Summary of Results

- The results of the phase 3 clinical programme with Tirzepatide across a wide spectrum of people with T2D (both early stages and well-advanced disease) **SURPASS** those of all comparators (including semaglutide 1.0 mg QW, insulin glargine, insulin degludec, ...) in terms of ...
 - **HbA1c** reduction
 - Approx. 80% (with TZP 5) to up to 95% (with TZP 15) reach an HbA1c target < 7.0%
 - Approx. 25% (with TZP 5) to up to 60% (with TZP 15) reach an HbA1c target < 5.7%
 - **Weight** lowering
 - Approx. 60% (with TZP 5) to up to 90% (with TZP 15) achieve $\geq 5\%$ weight loss
 - Approx. 10% (with TZP 5) to up to 40% (with TZP 15) achieve $\geq 15\%$ weight loss
- Whether this will translate in better cardiovascular outcome remains to be determined

Summary of Results

- As expected, GI-AEs are the major barrier of using a dual GIP/GLP-1 receptor agonist.
- Adverse events were dose- and time-dependent, and mild to moderate in severity, usually occurring during the dose escalation period and decreasing with continued dosing.
- Tirzepatide has a reassuring safety profile.

Actions of GLP-1, amylin, FGFs, leptin and glucagon on key target organs relevant to metabolism



GLP-1 = glucagon-like peptide-1; FGF = fibroblast growth factor
Baggio LL, Drucker DJ. *Mol Metab.* 2021;46:101090.

Goal: Achievement and Maintenance of Glycaemic and Weight Management Goals

Glycaemic Management: Choose approaches that provide the efficacy to achieve goals:

Metformin OR Agent(s) including COMBINATION therapy that provide adequate EFFICACY to achieve and maintain treatment goals

Consider avoidance of hypoglycaemia a priority in high-risk individuals

In general, higher efficacy approaches have greater likelihood of achieving glycaemic goals

Efficacy for glucose lowering

Very High:
Dulaglutide (high dose), Semaglutide, Tirzepatide

Insulin

Combination Oral, Combination Injectable (GLP-1 RA/Insulin)

High:
GLP-1 RA (not listed above), Metformin, SGLT2i, Sulfonylurea, TZD

Intermediate:
DPP-4i

Achievement and Maintenance of Weight Management Goals:

Set individualised weight management goals

General lifestyle advice:
medical nutrition therapy/eating patterns/physical activity

Intensive evidence-based structured weight management programme

Consider medication for weight loss

Consider metabolic surgery

When choosing glucose-lowering therapies:

Consider regimen with high-to-very-high dual glucose and weight efficacy

Efficacy for weight loss

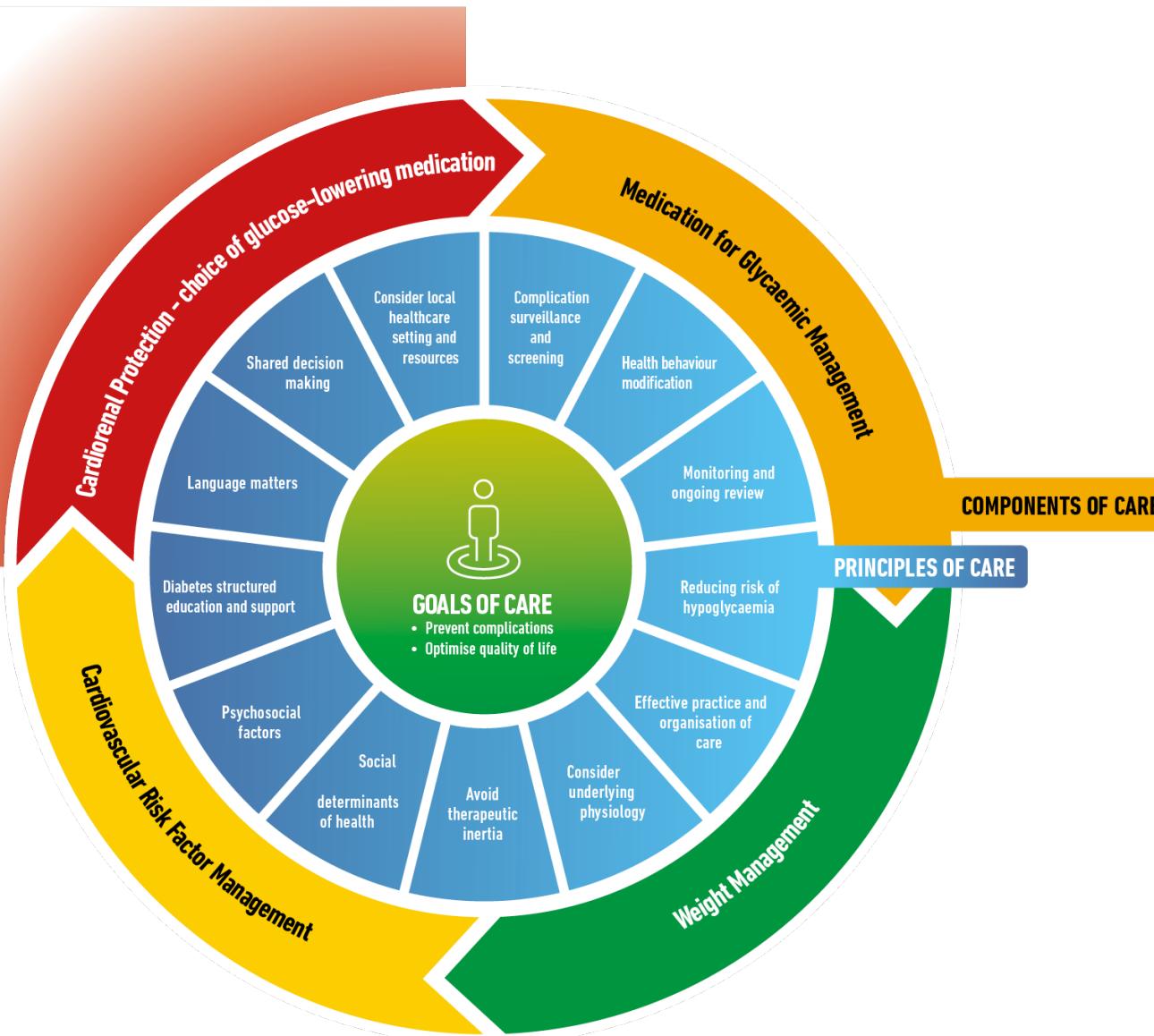
Very High:
Semaglutide, Tirzepatide

High:
Dulaglutide, Liraglutide

Intermediate:
GLP-1RA (not listed above), SGLT2i

Neutral:
DPP-4i, Metformin

FIGURE 4: HOLISTIC PERSON-CENTRED APPROACH TO T2DM MANAGEMENT



+CKD (on maximally tolerated dose of ACEi/ARB)

PREFERABLY

SGLT2i with primary evidence of reducing CKD progression

Use SGLT2i in people with an eGFR ≥ 20 ml/min per 1.73 m²; once initiated should be continued until initiation of dialysis or transplantation

OR

GLP-1 RA with proven CVD benefit if SGLT2i not tolerated or contraindicated

If additional cardiorenal risk reduction or glycaemic control needed consider combination SGLT2/GLP-1 RA

+ASCVD/Indicators of High Risk

GLP-1 RA with proven CVD benefit

EITHER/
OR

SGLT2i with proven CVD benefit

If additional cardiorenal risk reduction or glycaemic control needed consider combination SGLT2/GLP-1 RA

+HF

SGLT2i with proven HF benefit in this population

1 = American Diabetes Association Professional Practice Committee. 10. Cardiovascular Disease and Risk Management: Standards of Medical Care in Diabetes-2022. *Diabetes Care*. 2022 Jan 1;45(Suppl 1):S144-74.

ACEI, Angiotensin-Converting Enzyme Inhibitor; ARB, Angiotensin Receptor Blockers; ASCVD, Atherosclerotic Cardiovascular Disease; BP, Blood Pressure; CKD, Chronic Kidney Disease; CV, Cardiovascular; eGFR, Estimated Glomerular Filtration Rate; GLP-1 RA, Glucagon-Like Peptide-1 Receptor Agonist; HF, Heart Failure; SGLT2i, Sodium-Glucose Cotransporter-2 Inhibitor; T2D, Type 2 Diabetes.

Incretin-based therapies: conclusions

- GLP-1/GIP receptor agonist tirzepatide
- Future agents: GLP-1/glucagon, GLP-1/amylin, oxyntomodulin analogues, GLP-1/GIP/glucagon RA, oral GLP-1

Might be able to bring more people to target

Not only focussing on glycaemic control,

But applying a holistic approach: glucose, weight, BP, lipids, cardiorenal, NAFLD, ...

Exciting times, the future looks bright



Thank you for your attention